afterpay

Merchant Guidelines AU and NZ

Welcome

We are setting out to make an impact at an epic scale.

We are the catalyst, inspiration and energy for a fairer system.

Together we will build a global economic system that is more accessible, sustainable and equitable, a system where everyone wins.

We want to enable you, our partner, to connect with consumers in a creative, purposeful way, inviting loyalty and trust like never before. Our journey together will see you trade better, deliver responsible consumer engagements, evolve with unique insights and experience sustained incremental growth.

We are committed to seeing you succeed not just today or tomorrow, but also in the future.

So let's get going, we've got this!

Our Vision

Fairness and financial freedom ford

Our Mission

To power an economy in which everyone wins

Our Brand

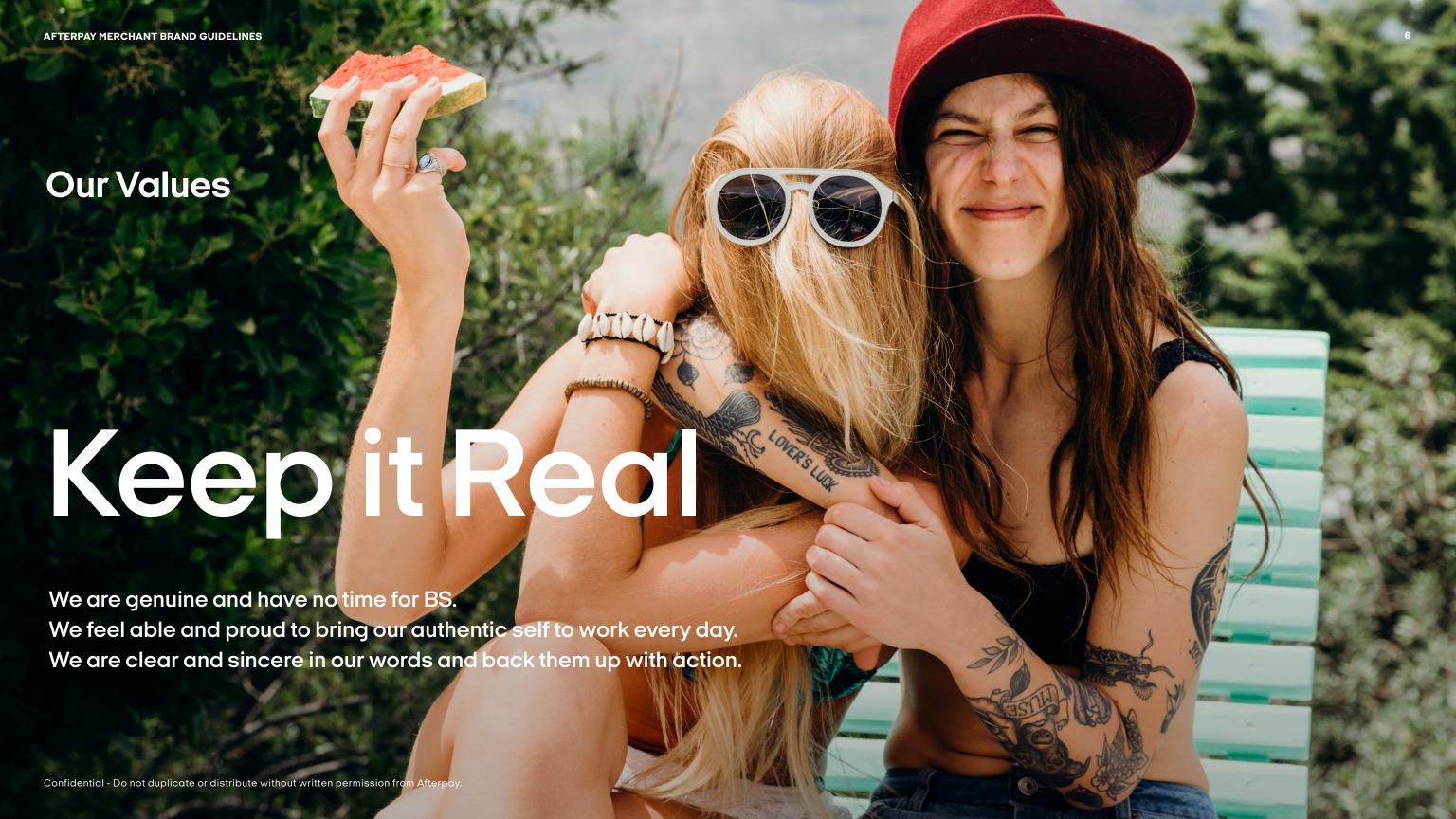
The credit industry remains fundamentally broken, seeing a world full of suckers. It's an industry that needs you to lose for them to win, and it can only survive by pushing the next generation into the same cycles of debt.

We see the world differently.

We trust in the next generation and share a vision of a more accessible and sustainable world in which people are rewarded for doing the right thing. So we started a movement in which everyone can win—shoppers, retailers and society—by putting optimism before opportunity and people before profit.

With no credit checks, no interest and no surprises, we empower the next generation to enjoy today with the confidence of knowing where their money is going rather than worrying about where it went.

There was before, and now there's Afterpay.





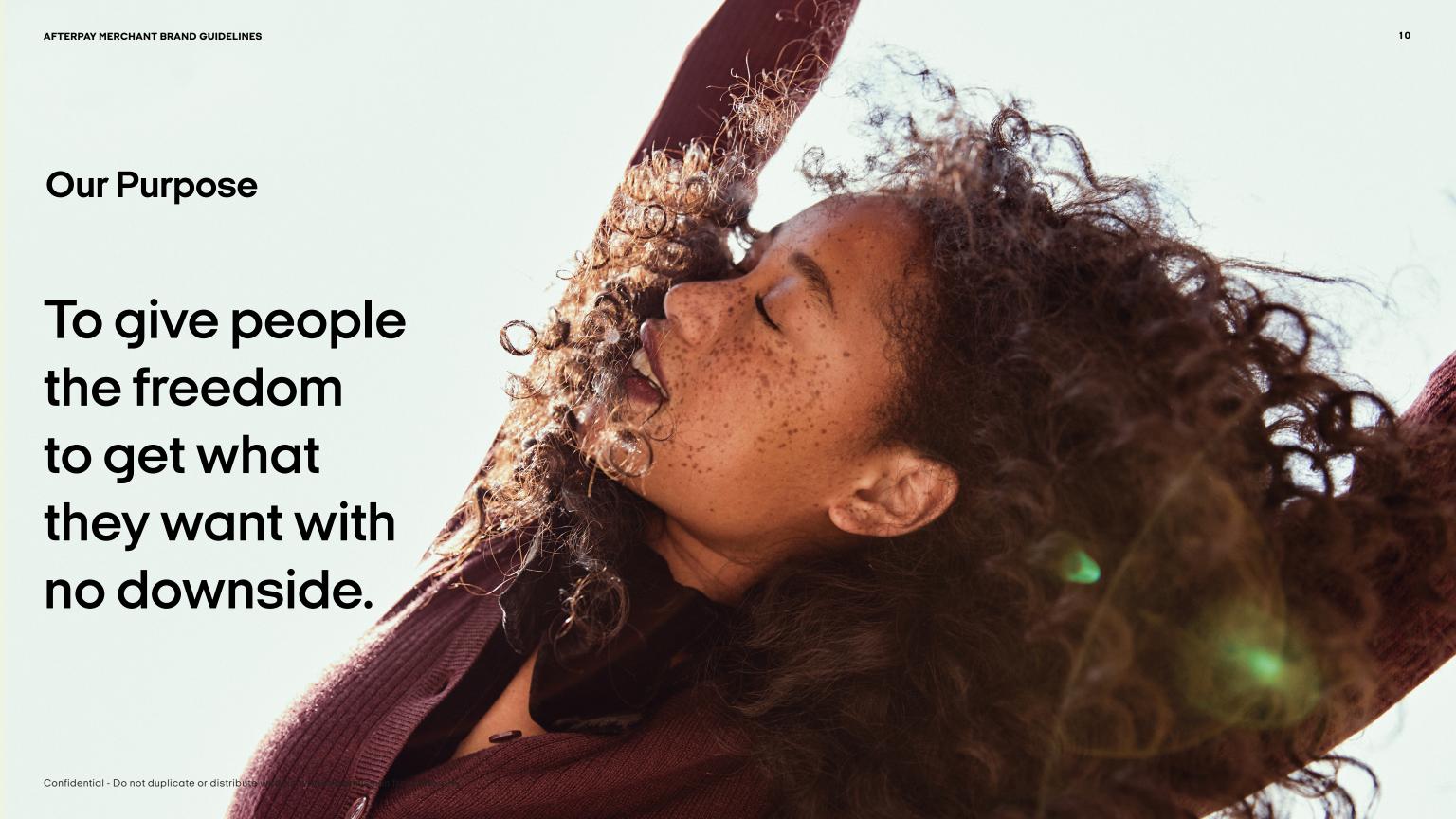


Our Values

Shape the Futture

We are perpetually excited about the opportunities ahead of us.

We make thoughtful decisions quickly and execute them with intensity and quality.



The Customer We Exist to Serve

We are your customer.

We are part of the eyes-wide-open-minded generation.

A generation not defined by age, gender or color.

We're single and married. We're carefree, and we've got kids.

We come from different backgrounds and different places and share different worldviews.

But we all believe in our dreams and our future. It's for us to create.

We are more educated than ever and have jobs, not careers.

We have student debt and make less money than we were made to believe.

We choose not to follow in our parents' footsteps. We are learning and unlearning at a rapid rate.

We don't owe anybody anything. We do our research and forge our own paths.

We get goosebumps with anticipation for what's next.

We believe in equality, sustainability, accessibility and transparency.

We back ourselves, and we trust each other, but few others.

We want to be heard, and we're good listeners.

We've gone paperless, not brandless.

We're done with the fine print, but we're into the detail.

We cultivate interests, and we make statements.

We wear new and many hats, and we wear them well. We know what we're about.

We are discerning. We value experiences, and we love nice things.

The simple things, the unexpected things, the free things, the shiny things.

We want what we want, no strings attached.

We know when we buy, we are expressing someone's values. So let them be ours.

Our decisions define our identity. So we choose Afterpay because it's in our best interest.

A service in service of us. We know because we did the research.



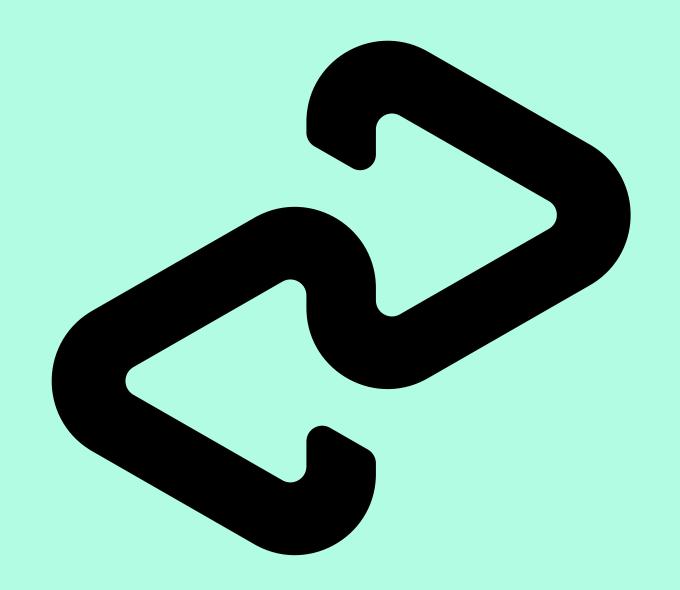
Our Brand Elements

The Meaning of our Logo

Afterpay's identity is a persistent evolution of our brand and its services.

Our logo represents the relationships between Afterpay, Merchants and Customers.

The two arrows link together into one continuous shape. This infinite Loop represents the way the relationship among all parties is continually strengthened each time they interact with one another.



Afterpay Brand Elements Our Logo Lock-up

Our Master Logo

The Afterpay logo lock-up's primary usage is Black on Afterpay Bondi Mint background



Alternative combinations below are allowed. Select the logo that has the most contrast to the background for optimal legibility. If the background of your website is light, use the Black logo. If your website is dark, use logo in White. The Afterpay Bondi Mint lock-up is only ever used on a black background.







Afterpay Brand Elements Our Badge

Our Badge

Black on Afterpay Bondi Mint Use this version - This is Afterpay's primary usage for our badge



Alternative versions below are allowed. Use version that will be most legible on your site. If your site has a light background, use the Black Badge options. If your website is dark, use the White Badge.

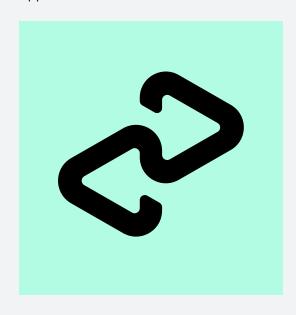






Afterpay Brand Elements Our Loop Icon

App Icon - Use this version



Alternative versions may be used. Same rules apply from the previous page on the Logo.







Sticker - Use this version



Alternative versions may be used. Same rules apply from the previous page on the Logo.







Clearspace

Use Afterpay Badge as your primary option. When using the Afterpay logo lock-up, use specified clear space to ensure the integrity and impact of the Afterpay logo. It is important to leave space to breathe. An exception to this is when sitting alongside text and price breakdown.



Minimum Size

For both digital and print, use the minimum sizes indicated below for small-scale applications of the Afterpay Logo, Badge, Sticker and App Icon.



Afterpay Brand Collaboration

Both our brand and the partners we work with need to be respected. Both brands and their respective logos are essential. Use these guidelines to maintain consistency and brand integrity when laying them out.



Use an "X" to symbolize the relationship between Afterpay and the partner brand. The Afterpay Logo appears first in sequence with the partner logo. Use the spacing indicated below to create the lock-up.

The "X" is equal to the height of the Afterpay Logo. The stroke weight is 1px.
The cap ends of the stroke is rounded.
The lines in the "X" are rotated at 45"

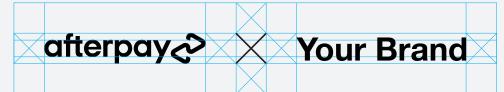
Logo or Badge

Make the best judgement when creating a visually balanced lock-up. For simple wordmark combinations, use the Afterpay Logo. For partner logos with complex shapes, use the Afterpay Badge.

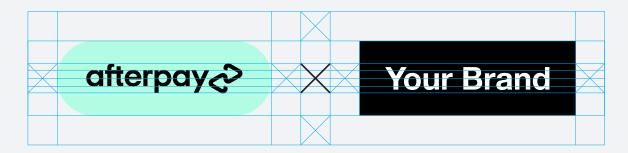
Clearspace

The clearspace around lock-ups uses the size of the "X"

Wordmark Horizontal Lock-Up



Badge Horizontal Lock-Up



Wordmark Vertical Lock-Up



Badge Vertical Lock-Up



Afterpay Brand Collaboration

Use visual balancing to ensure all logos have the same weight.

Scale paired wordmarks to have similar letter size and weight.

Even when logos have different sizes and shapes, care should be used to maintain visual balance.

As a rule, always ensure the use of RGB versions of all logos. Where this is problematic for reasons of contrast and legibility the use of Black and White versions is acceptable. Make sure to use all RGB or all Black and White versions when placing logos together.

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Your Brand Your brand Your BRAND Yourbrand yourbrand









Afterpay Brand Elements Colour Palette

Primary Palette

Our primary palette is the core of our brand identity. The palette consists of Afterpay Bondi Mint, White and Black.

For all digital applications, use only the screen formulation indicated here. For print, please contact us for the print formulation. We will provide the Pantone® swatch to calibrate for reproduction.

White

RGB 255 255 255 HEX #FFFFFF

Afterpay Bondi Mint

Pantone Afterpay Bondi Mint RGB 178 252 228 HEX #b2fce4



Afterpay Brand Elements Typography

Italian Plate No2 Expanded

Our primary typeface is Italian Plate No2 Expanded. As a sans-serif, it is bold and modern. Its geometry is balanced and its soft angles express friendliness. It has character, but is not flashy, trendy or awkward. It plays well as a neutral support element for messaging and partner brands.

Use your brand's typeface to complement Afterpay's assets.

Do not use all caps.



Italian Plate No2 Expanded Regular

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789 {[[&]]}*,..;¿i?!/|\•¶@®©™ «»‹»""",""... ---__†‡¬+<=>≠≤≥±÷¬×∞~≈° \$¢£¥€\$#%‰

Italian Plate No2 Expanded Bold



ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789 {[[&]]}*,.:;¿i?!/|\•¶@®©™ «»o""",,"... ---__†‡¬+<=>≠≤≥±÷-×∞~≈° \$¢£¥€\$#%‰

Styles & Weights

Regular Regular Italic Demibold Bold

Afterpay Don'ts

Do not place the logo on a background that will render it illegible



Do not use the sticker on images



Do not use the Afterpay Bondi Mint version of the logo on any image or background colour other than solid black



Do not use the Afterpay logo in a box, instead use the Badge.



Do not distort the logo



Do not rearrange elements of the logo







Do not outline the logo



Do not colour the logo or place images inside of the logo







Do not add a gradient fill to the logo



Do not change the transparency of the logo



Do not use colours not specified for



Best Practices

What is Afterpay

Overview

Afterpay allows you to shop for the things you love and pay over time. Split your purchase across 4 instalments, due every two weeks.

All payments are interest-free and there are no additional costs, as long as you pay on time.

So buying a \$200 item will see you pay 4 x \$50 every 2 weeks following your initial purchase payment. All the while the item is at home with you!

How to talk about us

We are customer centric

Afterpay is a unique service which was founded to champion the customer's best interests when it comes to making retail purchases.

We are a budgeting tool

Splitting payments in to 4 instalments

You pay nothing extra when you pay on time, according to your payment schedule.

It is easy to view orders and payment schedules on afterpay.com to manage all budgets.

Manage your payments through the app or on afterpay.com

New way to shop

Afterpay is a lifestyle product which makes shopping more convenient. Enabling you to get the things you want when you want them, while managing payments over time

We encourage responsible spending

We send payment reminders—communicating via SMS and email prior to payments becoming due. Afterpay helps customers pay on time.

Afterpay benefits from customers paying off their orders in full and on time.

Afterpay applies personal order and account limits—they start low and increase as repayment history with Afterpay is positive.

How not to talk about us

Do not associate the Afterpay brand with

Gambling
Criminal activity
Overtly sexual material
Paylending
Overspending
Unmanageable debt
Banking Under 18yo
Illegal drugs

Using our name

When using the company name it should be referred to as 'Afterpay' only. Do not use any other form, or capitalisation, for example 'AfterPay', 'AFTERPAY' or 'afterpay'. Do not use all caps in body text—unless the rest of the sentence is also in all caps. Do not use the full legal name unless required to by law.

Shop now with AFTERPAY

SHOP NOW WITH AFTERPAY

It's Easy With AfterPay!

Shop now with Afterpay ∨ It's easy with Afterpay! ∨

Marketing Messaging

Primary Messaging

Shop now. Pay later. Always interest-free.

Shop now. Pay later.

Buy now. Pay later.

Make it yours. Pay a bit now, the rest later. Always interest-free.

Shop now. Pay it in 4. Always interest-free.

Afterpay it in 4. Always interest-free.

Marketing Messaging

Education

4 payments. Every two weeks. Receive your order right away.

Pay for your order in four payments every 2 weeks. Your order will be shipped now. No interest, no additional fees, when you pay on time.

Select Afterpay at checkout as your payment method.

Complete your checkout in seconds. Instant approval decision.

Pay over 4 payments, every two weeks. Enjoy your purchase now.

Price Breakdown

or 4 payments of \$XX.XX with [Afterpay Badge] Info

or [Afterpay Badge] in 4 payments of \$XX.XX. Info

Introducing

Afterpay available here

Introducing Afterpay

Now available online

Social Tags

afterpay.com/au

@afterpayau

@afterpaynz

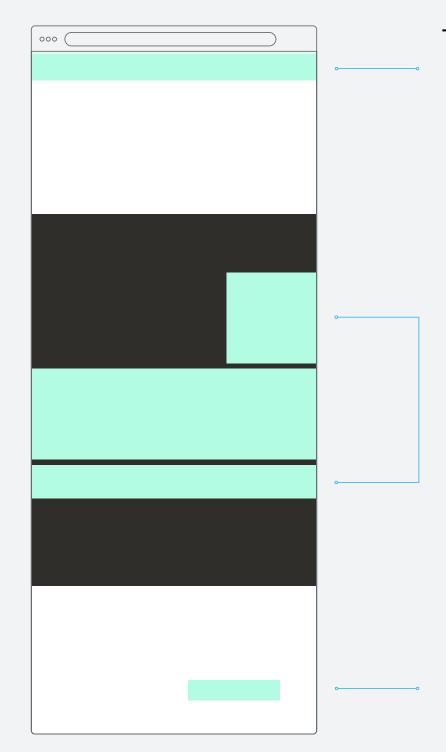
#afterpayit

Presenting Afterpay on Your Website

Some easy ways to show that you offer Afterpay.

It's important to employ simple and clean solutions, as these strips and banners will sit within branded web pages and need to coexist in various designs.

- 1. Keep strips and banners simple with clear and short messages.
- 2. Background colours can be chosen from the provided palette.
- 3. Keep logo and typography in mono version [black or white] accordingly to achieve contrast with the background.
- 4. Try to maintain some clear space around the logo, while keeping it as large and legible as possible in the space.
- 5. When typography and logo sit on top of a photo, choose a photo that has negative space in order to allow good legibility.



Top Strip

Shop now. Pay later. Always interest-free. afterpay

Shop now. Pay it in 4. Always interest-free. afterpay

Shop now. Pay later. Always interest-free. afterpay

Banner

Book now.
Pay later.
Always interest-free.

We're making it easier to get what you want, when you want it.

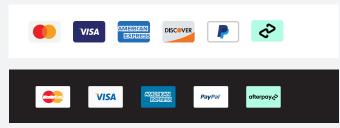
afterpay&

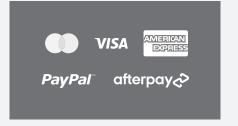
Shop now.
Pay later.
Always interest-free.

We're making it easier to get what you want, when you want it.

afterpay<>

Payment Method





Arrival Page: Top Strip

Shop now. Pay later. Always interest-free. afterpay

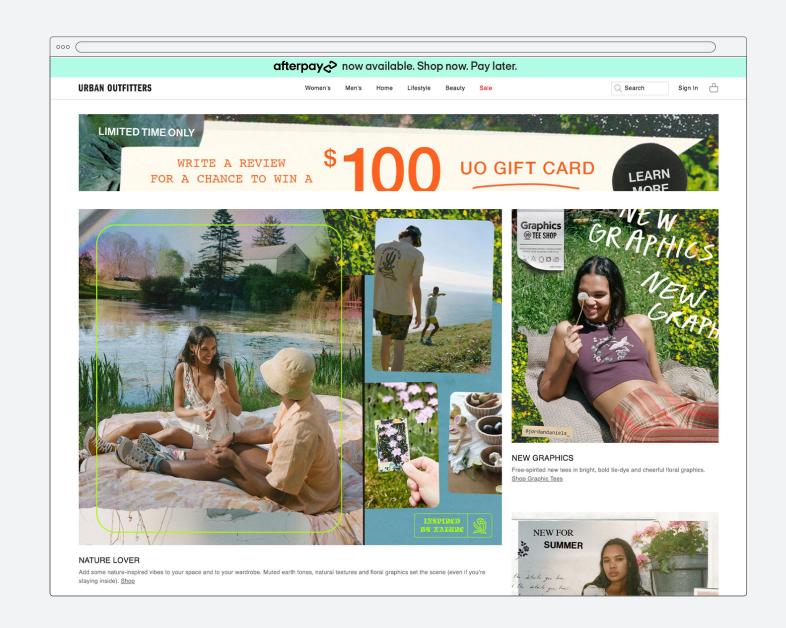
afterpay<
→ now available. Shop now. Pay later.

Shop now. Pay it in 4. Always interest-free. afterpay

Afterpay it in 4. Always interest-free. afterpay

Shop now. Pay later. Always interest-free. afterpay

afterpay now available. Shop now. Pay later.



Arrival Page: Banners

Digital Banner 600x449

Book now.
Pay later.
Always interest-free.

We're making it easier to get what you want, when you want it.

afterpay<>

Shop now.
Pay later.
Always interest-free.

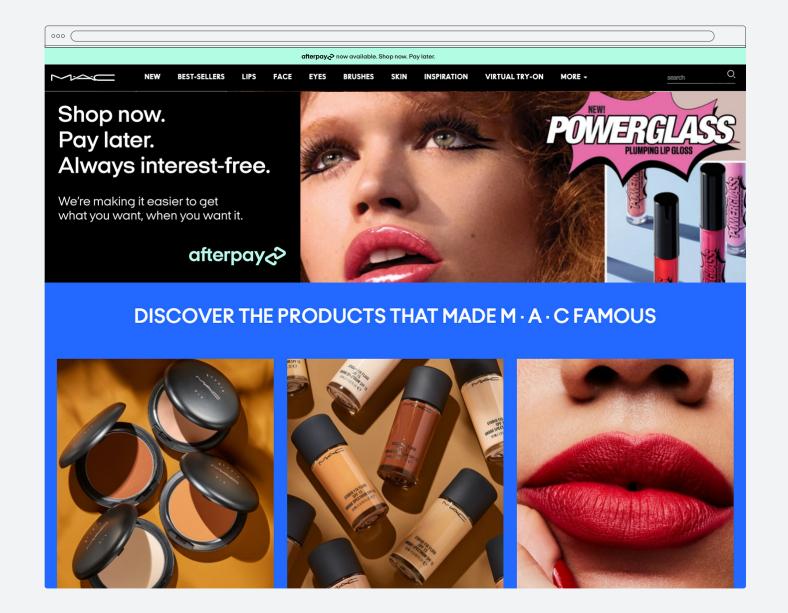
We're making it easier to get what you want, when you want it.

afterpay&

Shop now.
Pay later.
Always interest-free.

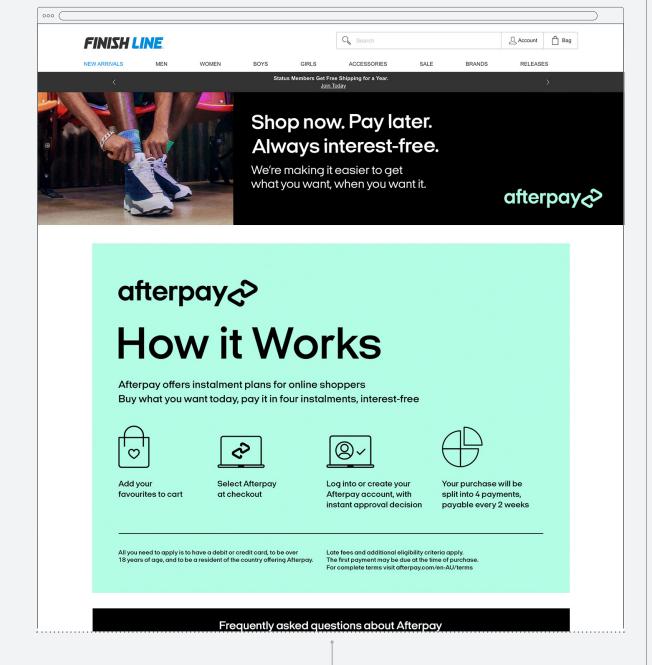
We're making it easier to get what you want, when you want it.

afterpay&



Explaining How Afterpay Works





What is Afterpay? Does Finish Line Have Afterpay? How do I use Afterpay? Where can I use Afterpay? What forms of payment can I use to make installment payments to Afterpay? What are Afterpay's privacy practices? Where can I find out more about Afterpay? RETURNS & EXCHANGES How do I return an item purchased using Afterpay? Can I exchange or receive a store credit or cash refund for returning an item purchased using Afterpay? ORDER ELIGIBILITY Is there a minimum that I must spend in order to use Afterpay? Is there a limit to how much I can spend on a single transaction using Afterpay? When do I know I've been approved to make a purchase using Afterpay? Is there a minimum age requirement for using Afterpay? Is there a minimum age requirement for using Afterpay? Is there a minimum age requirement for using Afterpay? Is there a minimum age requirement for using Afterpay? What products are not eligible for purchase using Afterpay?
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Is there a minimum age requirement for using Afterpay?
What products are not eligible for purchase using Afterpay?
ORDER DELIVERY
When will my items be delivered if I used Afterpay to purchase the items?
PAYMENT SCHEDULE
How does the payment schedule work?
Will I be notified when a payment is due?
Can I pay early?
Can I move or change payment due dates for an order?

What happens if I don't timely pay an Afterpay installment?

Frequently Asked Questions by Customers



What is Afterpay?

Afterpay is a service that allows you to make purchases now and pay for them in four payments made every 2 weeks without any interest.

How do I use Afterpay?

Simply shop online or in-store (where available) and add items to your shopping bag and checkout as normal. At the checkout choose Afterpay as your payment method. First-time customers will need to register with Afterpay and provide payment details, as usual, returning customers simply log in to make their purchase. It's that easy!

Please note that all items in your shopping bag must be eligible for Afterpay. A minimum purchase amount may apply and you must meet additional eligibility requirements to qualify.

Where can I use Afterpay?

Afterpay can only be applied to purchases made on the retailer website or in-store (where available).

How does the payment schedule work?

All customers are required to make their first payment at the time of purchase, with the remaining three payments deducted every two weeks from your chosen payment method. If you choose to make additional payments before your scheduled pay dates, you may do so through your Afterpay account.

You can log in to your Afterpay account to view your payment schedule and make a payment before the due date if you choose to do so.

What if I can't pay an Afterpay instalment?

If funds are not available or you otherwise do not make your payment when it is due, late fees may apply. Click <u>here</u> for complete terms.

Where can I find common questions about payments? Check out the Afterpay Payments FAQ

When will my items be delivered if I use Afterpay?

Afterpay orders are delivered as per our standard shipping time frame after you complete your order online.

Visit the retailer's shipping page for more information.

Is there a limit to how much I can spend on a single transaction?

Yes, transaction value limits apply to purchases made on the retailer website using Afterpay.

What products are not eligible for purchase using Afterpay?

Afterpay is not available on purchases of gift cards. If you are purchasing gift cards along with Afterpay eligible products, you will need to place two separate orders.

How do I return or exchange an item purchased using Afterpay?

If you have changed your mind, you can return your Afterpay purchase in-store or by mail for a refund. Please check that your return or exchange meets our Return policy here. Afterpay will be notified of your return and will process the appropriate refunds. Please do not return your purchase to Afterpay.

If you believe there is fault or concern with your Afterpay purchase payment, please contact Afterpay customer support at info@afterpay.com.

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Where can I find out more about Afterpay?

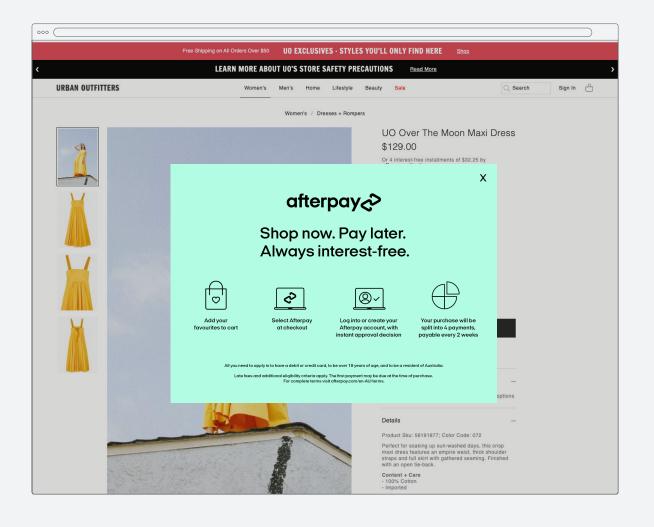
If you would like to know more about Afterpay, visit the Afterpay website www.afterpay.com/en-AU for a comprehensive list of FAQs, terms, as well as Afterpay's Privacy Policy, which can be found at www.afterpay.com/en-AU/privacy-policy.

If you have any questions about your Afterpay account, please contact Afterpay directly via a web form found <u>here</u>.

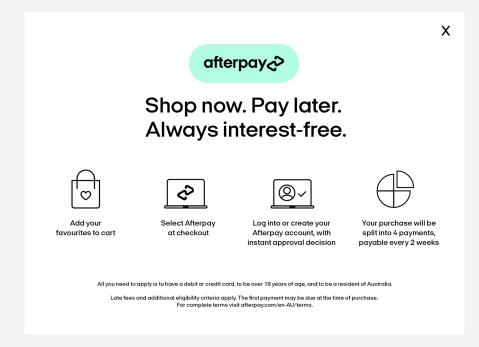
Lightbox



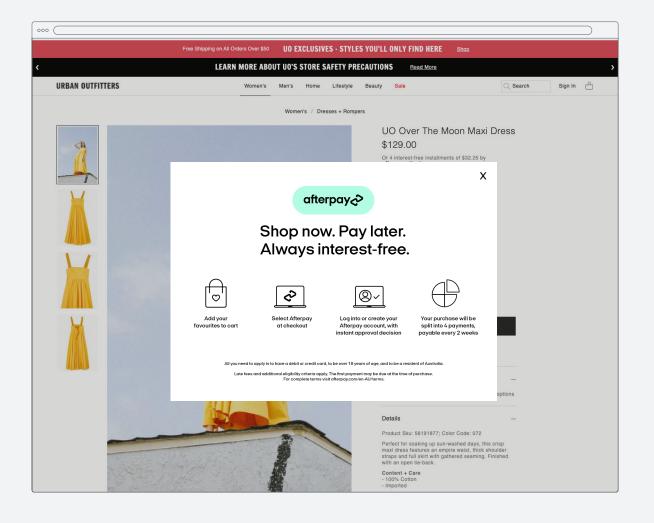




Lightbox

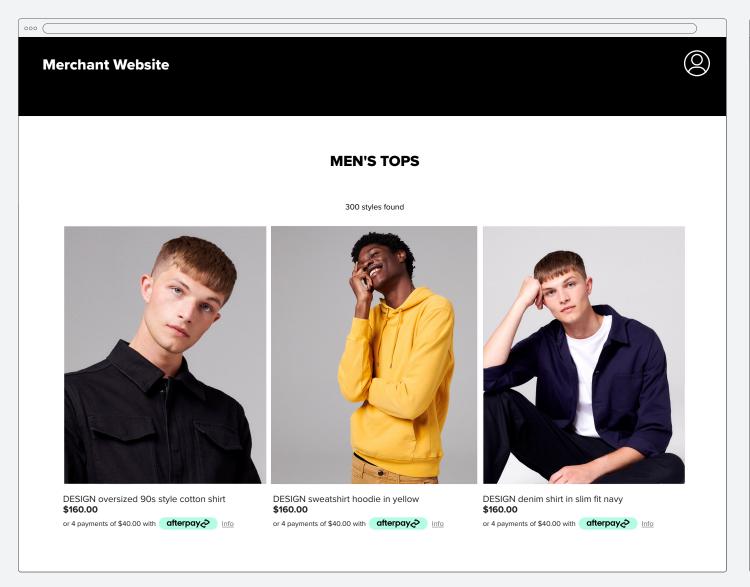




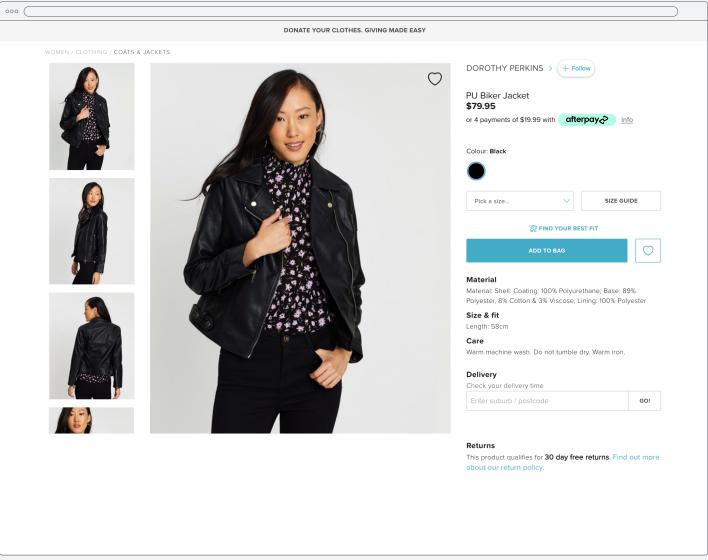


Afterpay on PDP

Listing Page

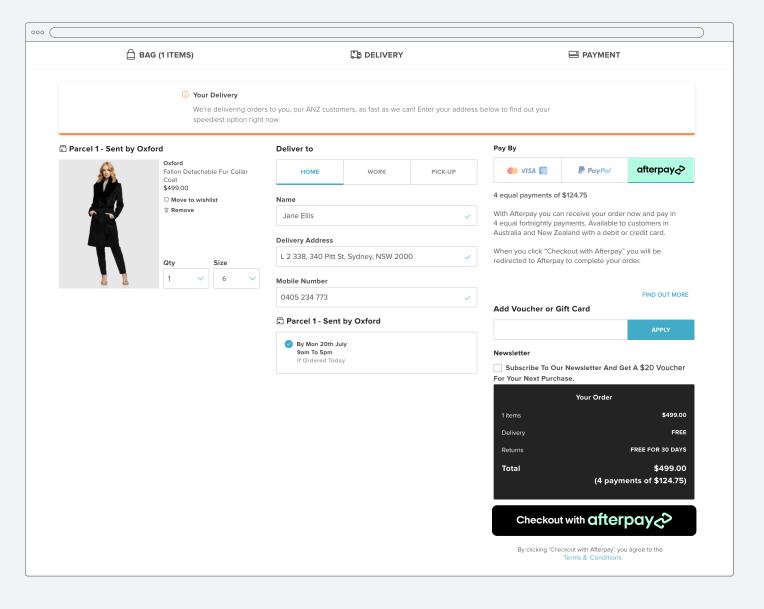


Product Page



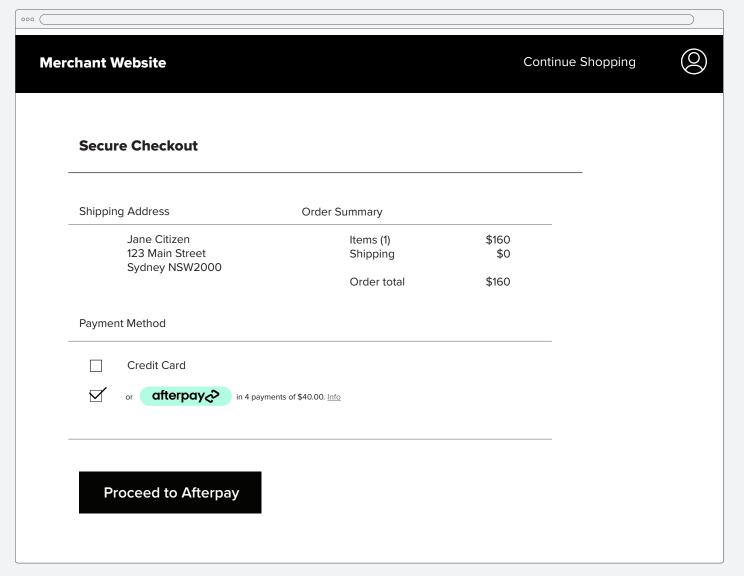
Afterpay in Cart

Listing Page

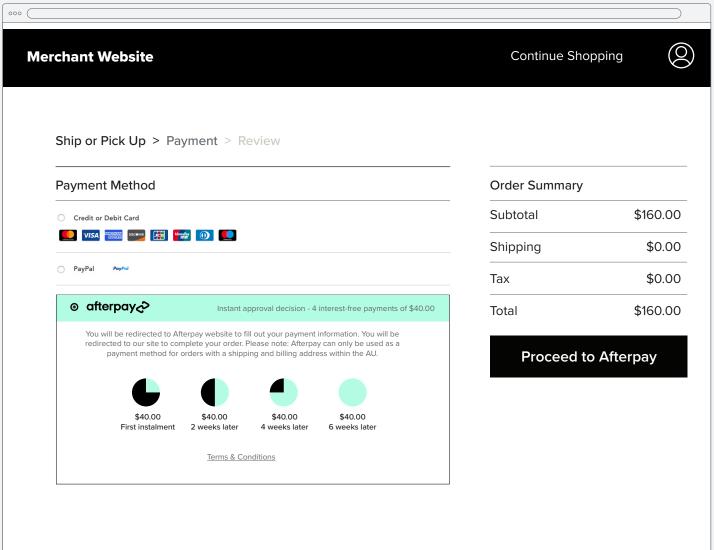


Afterpay at Checkout

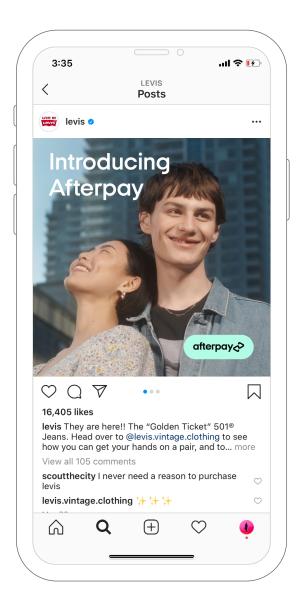
Checkout Simple

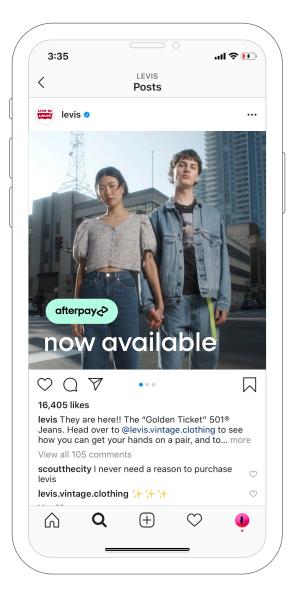


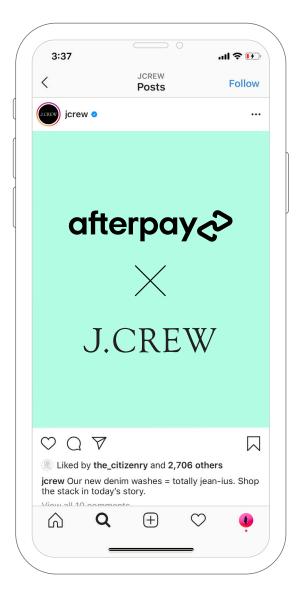
Checkout Graphical

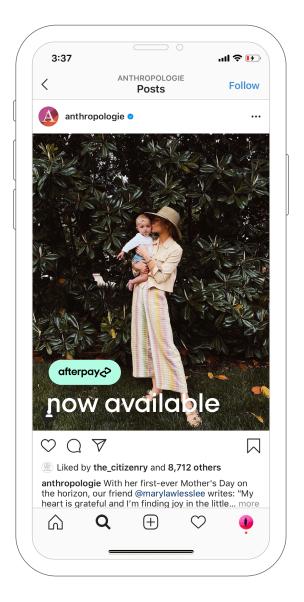


Social Examples: Introduce

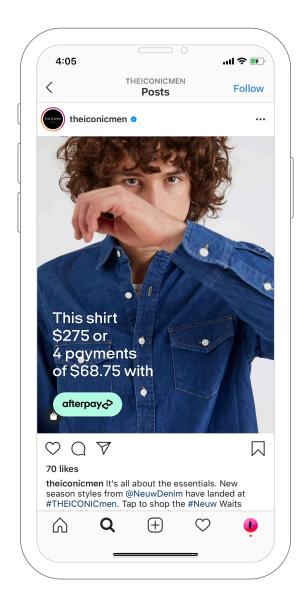


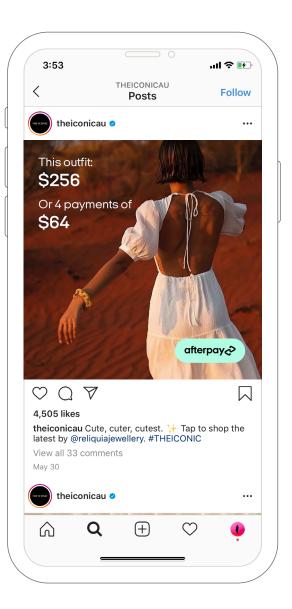


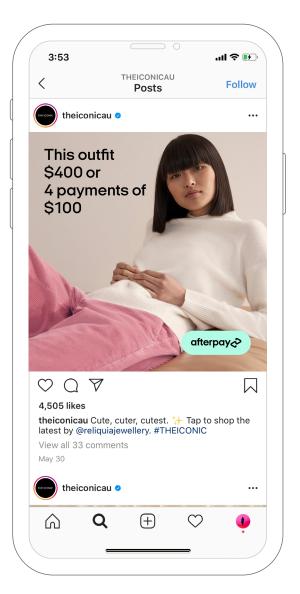




Social Examples: Upsell / Promo

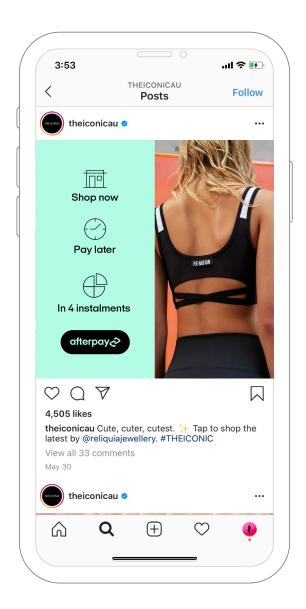


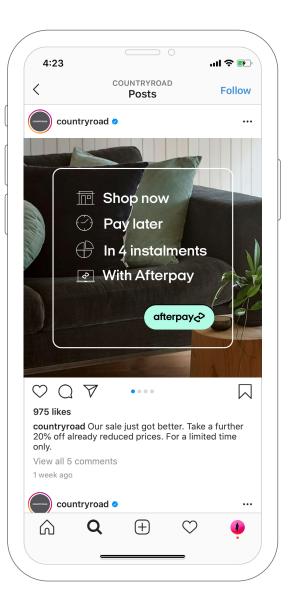


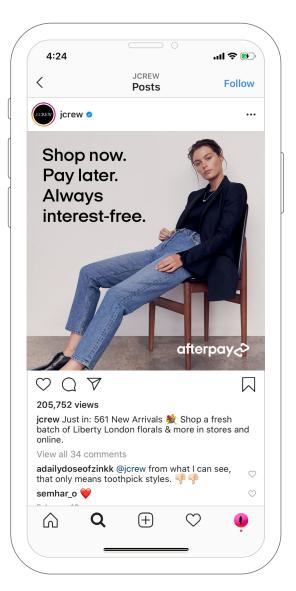


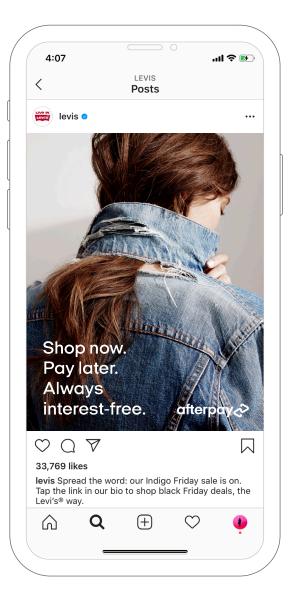


Social Examples: Educate

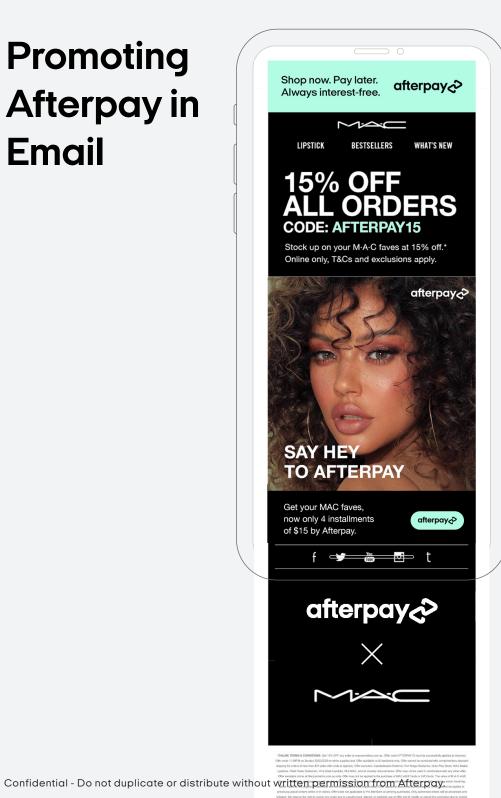




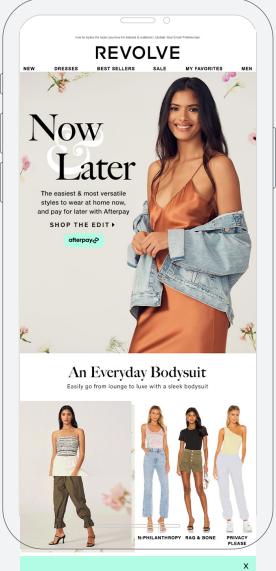


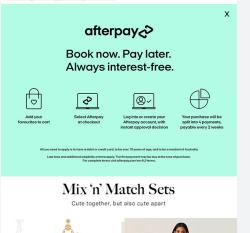


Promoting Afterpay in **Email**









Thank You