

General Terms of Business (the "Terms")

The Services and Deliverables (as detailed on your Order Form) will be subject to the relevant Module Terms as set out below:

Product	Applicable Module Terms
Subscription (The Work, IQ) Ask (Ask The Work, Ask Contagious)	Digital Services Module* *unless you are noted as an Educational Customer on the Order Form, in which case the Educational User Digital Services Module shall apply
eLearning	Digital Services Module & eLearning Module
AI (LIONS Intelligence)	Digital Services Module & Al Services Module
Advisory	Consultancy Services Module

1 **Process for Entering into Contracts**

- 1.1 When the parties agree terms for us to provide Services and/or Deliverables to you, we will capture those terms in writing (the "**Order Form**").
- 1.2 Whichever is earlier of you signing an Order Form, completing an online registration form and clicking "accept" or similar assent where applicable, is your offer to purchase the Services and/or Deliverables from us on these Terms (an "**Offer**"). Whichever is the earlier of our signing of an Order Form, sending of a confirmation email or supplying Services and/or Deliverables, (which includes any necessary preparatory work), to you in accordance with the Order Form is acceptance of your Offer ("**Acceptance**") and creates a binding contract consisting of the Order Form, these Terms and any relevant Module Terms (a "**Contract**").
- 1.3 These Terms shall operate to the exclusion of, and we explicitly reject, all other terms and conditions stated by you in any form and/or which you may purport to apply or which are endorsed upon any correspondence or documents issued by you irrespective of their date of communication to us (including, without limitation, your own terms and conditions, any PO terms, payment portal terms or those implied).
- 1.4 You and we may in future agree terms on which we will provide additional Services and/or Deliverables to you. We will capture any such terms in an additional Order Form. We may agree that these Terms will apply to the contract created pursuant to such additional Order Form.

2 Term and Termination

2.1 The Contract starts on the Start Date specified in the Order Form (the "**Start Date**") and will continue until the earlier of:



- 2.1.1 the specific end date included in the Order Form (if any);
- 2.1.2 termination by notice in accordance with any specific provisions of the Order Form (if any); or
- 2.1.3 termination in accordance with these Terms.
- 2.2 Neither party is entitled to terminate, delay, suspend or vary the Contract other than in accordance with these Terms.
- 2.3 A party may immediately terminate the Contract by giving the other party written notice if the other party materially or repeatedly breaches the terms of that Contract, and, (where the breach(es) are capable of remedy), fails to remedy such breach(es) within 30 days of receiving written notice requesting remedy of the breach(es).
- 2.4 A party may immediately terminate the Contract if the other party is subject to an Insolvency Event.

3 Our Provision of Services and Warranties

- 3.1 We warrant that:
 - 3.1.1 we will use reasonable skill and care in providing the Services and Deliverables;
 - 3.1.2 the Services and Deliverables will conform to any applicable industry standard;
 - 3.1.3 the Services and Deliverables will comply with any applicable law; and
 - 3.1.4 the Services and Deliverables will conform with any specification in the Order Form (a "Specification").

4 Fees and Payment

- 4.1 Unless otherwise agreed in writing as part of the Contract, we may invoice you for Services and Deliverables in full and in advance.
- 4.2 You must pay each undisputed invoice:
 - 4.2.1 by the date agreed in the Contract; or
 - 4.2.2 if no such date has been agreed, within 30 days of the date of the invoice.
- 4.3 You are not entitled to set-off any amount we owe you against any amount you owe us.
- 4.4 A party may charge the other interest on any late payments. Interest accrues each day from the original due date for payment until the actual date the overdue amount is paid at a rate equal to the lesser of 1.0% per month and maximum rate permitted by applicable law.
- 4.5 You must reimburse us for any costs and expenses we incur in recovering any late payments from you. On your written request we will provide evidence of such costs and/or expenses.
- 4.6 We may suspend the provision of any Services or access to any Deliverables if you owe us anything, from 14 days of the date the debt became overdue.
- 4.7 On termination of the Contract anything you owe us in relation to the Contract will become due immediately. We may recover from you any costs we incur in collecting overdue monies from you.



- 4.8 Amounts payable by you in relation to the Contract are exclusive of VAT, sales, use and any other taxes unless expressly agreed in writing as part of the Contract. If you do not pay such taxes you will be responsible for their payment to relevant authorities. We reserve the right to collect taxes and our reasonable costs of collection from you at any time, except with respect to any taxes based on our net income. In certain jurisdictions, we may be required to collect and remit sales tax in connection with your purchase of Services and Deliverables. Any such taxes will be added to the fees and reflected on your invoice.
- 4.9 Following the first anniversary of the Start Date, but not more than once in each year of a Contract, we may automatically increase any fees by an amount not exceeding the lower of (i) the percentage increase in the Applicable Price Index in the preceding year plus 5% and (ii) the maximum amount permitted by law.

5 Incorporation of Website Terms

Where you access Services or Deliverables via our website(s), your access (and use) will be governed by these terms in conjunction with the terms of use of that website ("**Website Terms**"). In the event of any conflict between these Terms and the Website Terms, these Terms will prevail and apply.

6 Intellectual Property

- 6.1 All Intellectual Property Rights in anything we supply are our property or the property of our third-party licensors, and will not transfer to you by Contract.
- 6.2 We grant you a non-transferable, non-exclusive, non-assignable, revocable, world-wide, royalty free limited licence, without the right of sub-license, to access and use the Services and Deliverables for your own internal purposes during the term of the Contract.
- 6.3 Any rights not expressly granted herein are reserved by us. To the extent that you acquire any right, title, or interest in or to any LIONS Property (other than with respect to such limited licence), you hereby assign and convey all such right, title and interest therein to us.
- 6.4 We acknowledge that the Customer Materials are your property and that you own all Intellectual Property Rights in and to the same.
- 6.5 You agree that we (including our Affiliates) may freely use any data (including the Customer Materials) which we learn, acquire or obtain in connection with the performance of the Contract to improve the quality of our services and deliverables.
- 6.6 We indemnify you against any loss, damages or reasonable costs you incur in connection with claims, demands, suits, or proceedings made or brought against you by a third party claiming that the Deliverables infringe the Intellectual Property Rights of a third party (a "Claim"); provided, however, that we will not have any liability to indemnify you for a Claim to the extent the alleged infringement arises from: (i) changes to the Deliverables made at your specific written direction; (ii) your failure to use new or corrected versions of the Deliverables provided by us where you are notified that use of such new or corrected version is necessary to avoid infringement; (iii) the modification of the Deliverables by you or any third party on your behalf other than as expressly contemplated by the Contract without our written consent; or, (iv) combination of the Deliverables with systems, materials or software other than as contemplated by the Contract.
- 6.7 You must:



- 6.7.1 immediately give us written notice of a Claim (provided that your failure to so notify will not relieve us of our indemnification obligations hereunder except, and only to the extent, that we are prejudiced thereby);
- 6.7.2 give us full control of the defence and settlement of the Claim (provided that (a) you may participate in the defence at your own expense and (b) we may not settle or defend any Claim unless we unconditionally release you from all liability in relation to that Claim); and
- 6.7.3 provide us with all reasonable assistance in relation to the Claim at our expense.
- 6.8 If we believe that a Claim could prevent you from receiving or using all or any part of the relevant Services or Deliverables, we may:
 - 6.8.1 procure the right for you to make continued use of the relevant Services and Deliverables;
 - 6.8.2 replace or modify the Deliverables so that they become non-infringing, as the case may be; or
 - 6.8.3 terminate the relevant Deliverables immediately on written notice to you, and refund to you any prepayment in relation to such cancelled Deliverables.
- 6.9 You indemnify us against any loss, damage or reasonable costs we incur in connection with claims made or brought against us by a third party alleging that any Customer Materials infringe the Intellectual Property Rights of the third party. We must:
 - 6.9.1 promptly give you written notice of the claim (provided, that our failure to so notify will not relieve you of your indemnification obligations hereunder except, and only to the extent, that you are prejudiced thereby);
 - 6.9.2 give you full control of the defence and settlement of the claim (provided that (a) we may

participate in the defence at our own expense and (b) you may not settle or defend the claim unless you unconditionally release us from all liability in relation to the claim); and

- 6.9.3 provide you with all reasonable assistance in relation to the claim at your expense.
- 6.10 Uploading or inputting any Services or Deliverables including any of our content, data, information or materials (in whole or in part) onto any kind of Artificial Intelligence (AI) source or Large Language Models (LLM) is strictly prohibited. You shall indemnify us from and against all losses, costs, claims and damages incurred and/or suffered by us arising out of or in connection with Your or any User's breach of this clause. The exclusions and limitations set out in clause 12.2 of the Terms shall not apply to this indemnity.

7 Delivery and your Obligation to Enable our Performance

- 7.1 You must provide us with such:
 - 7.1.1 access to premises and facilities; and
 - 7.1.2 information, instructions and materials as we require from time to time to enable us to perform the Contract.
- 7.2 You agree that to the extent that you cause failure or delay to our performance of any obligation under the Contract, we will not be in breach, nor liable to you for any related loss.

8 Insurance



Each party must hold sufficient insurance to cover its potential liabilities under the Contract. This includes (without limitation) any insurance required by applicable law or specified on the Order Form.

9 Compliance with Applicable Laws including those relating to Data Privacy

Both parties must comply with all applicable laws in connection with the provision and use of the Services and Deliverables, including but not limited to those related to data privacy and personal data.

10 Anti-Bribery and Sanctions

- 10.1 Each party warrants that it will:
 - 10.1.1 comply with all applicable laws, statutes and regulations relating to anti-bribery and anticorruption;
 - 10.1.2 put in place, comply with and maintain codes of conduct and anti-bribery and anti-corruption policies as are appropriate to meet its statutory responsibilities in this regard; and
 - 10.1.3 promptly notify the other party of any request or demand for any undue financial or other advantage of any kind received by or on behalf of you in connection with the Contract.
- 10.2 We are part of an enlarged corporate group which pledges to trade legally and respect all laws including the Trade Sanctions imposed by UK, EU and US Governments. We operate a Group Sanctions Policy which means that we cannot do business with individuals or organisations based or residing in, or connected with, a country or organisation which is subject to UK, EU or US Government sanctions. We may refuse to accept an Offer from or provide Services and Deliverables to any such person or organisation for any reason.
- 10.3 Breach by either party of these Anti-Bribery and Sanctions provisions will be a material breach of the Contract.

11 Consequences of Termination

- 11.1 Termination of the Contract by either party will not affect the operation of any other Contract between the parties.
- 11.2 Termination or expiration of the Contract, or any part thereof, will not affect the continuance in force of any provision of the Contract or the relevant constituent part which is expressly or by implication intended to survive termination.

12 Liability

- 12.1 Nothing in a Contract will operate to exclude or limit a party's liability for death or personal bodily injury caused by its or its employees or subcontractors' negligence, or for any fraudulent misrepresentation by any of the foregoing or for any other liability which cannot be excluded or restricted by law or for any breach by you of the usage restrictions in any Module.
- 12.2 Subject to the foregoing and save as expressly stated in these Terms:
 - 12.2.1 neither party will be liable to the other for any of the following types of losses, damages, or expenses of any kind arising out of or in connection with the Contract;
 - (a) consequential;
 - (b) indirect;
 - (c) special;



- (d) lost profits; *
- (e) lost revenue*;
- (f) lost sales*;
- (g) anticipated savings; and
- (h) losses, damages, or expenses arising from loss of data;
- *Excludes the fees for Services agreed upon in the Order Form
- 12.2.2 except for any liability under any indemnity in clause 6 (Intellectual Property) or for any breach of clauses 13.1 to 13.4 (Confidential Information), each party's total aggregate liability to the other arising out of or in connection with a Contract will be limited to two times the amount paid and payable pursuant to the Contract; and
- 12.2.3 neither party will have any liability to the other party for any failure or delay in performing an obligation under the Contract because of any event beyond that party's or its subcontractors' reasonable control.
- 12.3 You are not entitled to rely on the exclusions of liability in this clause to relieve you from liability to pay monies payable to us.
- 12.4 Each party acknowledges that in entering into the Contract it has not relied on, and will have no remedy in respect of, any statement, representation, warranty, understanding, promise or assurance (whether negligently or innocently made) of any person other than as expressly set out in the Contract.

13 Confidentiality and Data Protection

- 13.1 Each party will ensure that it:
 - 13.1.1 keeps the Confidential Information confidential and does not disclose it to any third party; and
 - 13.1.2 only uses Confidential Information in relation to the Contract, unless otherwise permitted by these Terms.
- 13.2 The commitments in clause 13.1 above **do not apply** to any Confidential Information which was:
 - 13.2.1 publicly available before the Start Date or subsequently becomes publicly available through no failure to comply with the Contract;
 - 13.2.2 already known to a party or is subsequently legitimately disclosed to a party by a third party without legal restriction; or
 - **13.2.3** developed independently by a party without use of or reliance on the Confidential Information received under the Contract.

13.3 A party may disclose the Confidential Information:

- 13.3.1 to its Affiliates, agents, contractors and suppliers, provided that: (a) those third parties have entered into non-disclosure agreements no less onerous than as set out in these Terms; and (b) the party disclosing Confidential Information to those third parties ensures and is liable for their compliance with these Terms; and
- 13.3.2 where and to the extent required by applicable law, provided prompt written notice of that requirement is given to the original discloser (where such notice is lawful).



- 13.4 All Confidential Information disclosed by a party or its Affiliates remains the property of the discloser. Each party must **return or, if clearly instructed by the other party, destroy that received Confidential Information** remaining in its or its Affiliates' possession or control, within thirty (30) days of written request from the other party. Confidential Information may be retained to the limited extent required as part of securely-held confidential records to be used only to determine and/or comply with legal obligations (including secure electronic backups of these records, which may only be used to replace the permitted records if lost or corrupted).
- 13.5 Both parties will comply with all the obligations imposed on an independent Data Controllers under the UK Data Protection Legislation, including prompt notification of any potential or actual breach of these obligations. Both parties will always use appropriate technical and organisational measures to protect any of the other party's Personal Data that is held as part of the Services against loss or unauthorised use or access. Capitalised terms used in this clause 13.5 have the meanings given in the UK Data Protection Legislation in force at the time.

14 Boilerplate

- 14.1 The terms and provisions of this Contract are intended solely for the benefit of each party hereto and their respective successors and permitted assigns, and it is not the intention of the parties to confer third-party beneficiary rights upon any other person.
- 14.2 The documents comprising the Contract (together with any documents referred to therein or required to be entered into thereunder) contain the entire agreement and understanding between the parties relating to the subject matter of the Contract and supersede all prior agreements, understandings or arrangements (both written and oral) relating to the subject matter of the Contract.
- 14.3 No variation of this Contract shall be effective unless it is in writing, signed by the parties (or their authorised representatives), and expressly states that it is amending this Contract.
- 14.4 In the event of conflict or inconsistency between the Order Form, the Module Terms and these Terms, and between any of the foregoing and a document referred to in the Contract, documents will take precedence in the order listed above.
- 14.5 You represent and warrant that the person executing this Contract has the authority to bind you to the terms hereof. You will require any employee, contractor or agent who accesses the Services or Deliverables to adhere to the relevant terms of the Contract.
- 14.6 Notices required under Contract will be sent by email to the relevant party's address on the Order Form or as otherwise agreed in writing for such purpose. Notice by email is deemed effective three hours from transmission.
- 14.7 The parties acknowledge and agree that our communication may be electronic, and that any communications sent electronically comply with any legal or contractual requirement that such communication be made in writing.
- 14.8 We may assign, sub-license or otherwise transfer to any Affiliate the benefit of any of our rights under the Contract if we give you reasonable prior written notice. We may subcontract our performance of any obligation under the Contract to any of our Affiliates without notice. This will not affect our performance obligations, nor liability to you in relation to the Contract. We will be responsible for any violation of our obligations hereunder by any such sub-contractor. Otherwise, neither party may assign, sub-license, subcontract or otherwise transfer to any third party any of its rights or obligations under the Contract without the other party's prior written consent.



- 14.9 If any provision of the Contract is held to be invalid or unenforceable, that portion will be construed in a manner consistent with the applicable law to reflect, as nearly as possible, the original intentions of the parties, and the remainder of the Contract will remain valid and enforceable.
- 14.10 Any translations of the Contract from English are provided merely for convenience and will not be legally binding. In the event of any conflict between the English language version and any translations, the English version will prevail.
- 14.11 Where these Terms use the words 'include' and 'including', these are illustrative and not limiting.
- 14.12 The Contract will not create, nor will it be construed as creating, any partnership or agency relationship between the parties.
- 14.13 Each party will comply with all applicable laws and government regulations which apply to the Contract and shall not, by any act or omission, place the other party in violation of any applicable laws or regulations.
- 14.14 Nothing in the Contract will require either party to do or omit to do anything which would contravene any applicable laws or government regulations.

15 Law and Jurisdiction; Waiver of Jury Trial

- 15.1 Where the LIONS contracting entity (as identified on the Order Form) is a member of LIONS Europe APAC:
 - 15.1.1 the Contract will be governed by and construed with the laws of England and Wales; and
 - 15.1.2 the courts of England and Wales will be the exclusive venue for all disputes between the parties arising out of or in connection with this Contract and the parties hereby submit to the personal jurisdiction of, and waive any objections to venue in, such courts.
- 15.2 Where the LIONS contracting entity (as identified on the Order Form) is a member of LIONS Americas:
 - 15.2.1 the Contract will be governed by and construed in accordance with the laws of the State of New York, without regard to its conflict of laws rules;
 - 15.2.2 the state and federal courts located in the City of New York, Borough of Manhattan, New York, will be the exclusive venue for any and all disputes between the parties arising out of or in connection with the Contract and the parties hereby submit to the personal jurisdiction of, and waive any objections to venue in, such courts; and

15.2.3 EACH PARTY HERETO HEREBY WAIVES ITS RIGHT TO A JURY TRIAL IN ANY DISPUTE, ACTION, OR PROCEEDING ARISING OUT OF OR IN CONNECTION WITH THE CONTRACT TO THE MAXIMUM EXTENT PERMITTED BY LAW.

- 15.3 Where the LIONS contracting entity (as identified on the Order Form) is registered in the People's Republic of China and you are registered in the People's Republic of China:
 - 15.3.1 the Contract will be governed by the laws of the People's Republic of China; and
 - 15.3.2 any dispute arising out of or relating to the Contract shall be referred to, and finally settled by, arbitration in Shanghai International Economic and Trade Arbitration Commission.
- 15.4 This choice of law and jurisdiction does not prevent either party from seeking injunctive relief in any appropriate jurisdiction with respect to violation of Intellectual Property Rights.



SERVICE SPECIFIC TERMS

16 Digital Services Module

Where, as part of a Contract, we provide digital services or deliverables, as noted on the relevant Order Form, the following additional terms will apply to the Contract.

- 16.1 Subject to early termination in accordance with these Terms, the Contract will continue for the initial period set out in the Order Form (the "Initial Period"). Unless a party provides not less than 90 days' written notice to the other that it does not want the Contract to renew, the Contract will automatically extend for a period equivalent to the Initial Period on expiry of the Initial Period and each subsequent anniversary of the expiry of the Initial Period. This will not prevent early termination in accordance with these Terms.
- 16.2 Your access to and use of the Services is restricted to your employees and individual contractors (i.e. natural persons) (collectively, the "**Users**"), and permitted for your internal business operations only. You may not designate any other individuals (including employees and individual contractors of your Affiliates) as Users. You agree not to permit any third-party to access the Services except as expressly authorised in a separate third-party access agreement provided by us. We will issue usernames and personal passwords to authorise acceptable Users to use the Services. Each username and User access is unique and must be associated with a named email address for the relevant User. We will not issue usernames and passwords linked to generic or alias email addresses. The User must keep the password confidential and must not share or permit access to the Services by any other person. You must immediately notify us of any User who ceases to be your employee or full-time contractor or who is otherwise no longer to be permitted access to the Services for whatever reason and such User's username and password will be deactivated. The transfer of any User account to another authorised User is subject to fair usage for legitimate business purposes (e.g. role changes) in order to prevent misuse of the Services and shall be subject to our reasonable discretion. You are responsible for ensuring User compliance with this Contract and accept responsibility and liability for the acts and omissions of your Users.
- 16.3 Your digital services may be subject to a set-up period during which you may not have access, or may have limited access, to the Services after commencement of the Contract. The length of this set-up period may vary depending on the customization of the Services requested and your delivery of any required Customer Materials.
- 16.4 We make no representations or warranties regarding the reliability, availability, timeliness, suitability, accuracy or completeness of the Services and Deliverables or the results that you may obtain by using them.
- 16.5 We do not represent or warrant that:
 - 16.5.1 the operation or use of the Services or Deliverables will be timely, uninterrupted or error-free;
 - 16.5.2 the quality of the Services or Deliverables will meet your requirements; or
 - 16.5.3 the Services or Deliverables will function properly in combination with any third party-services, technology, hardware, software, systems or data.
- 16.6 You acknowledge that the Services and Deliverables may be subject to limitations, delays, loss or corruption of information and other problems inherent in the use of electronic communications facilities.



- 16.7 Except where expressly provided otherwise, the Services and Deliverables are provided on an "as is" basis. You are solely responsible for ensuring that the Services and Deliverables are appropriate and suitable for your needs and that the assumptions (if any) set out in the Order Form are accurate.
- 16.8 You agree that neither the Services or Deliverables are advice or recommendations from us, and you must not rely on them to make decisions.
- 16.9 From time to time, we may:
 - 16.9.1 temporarily suspend for the purpose of emergency repair, maintenance or improvement, all or part of any Services or Deliverables without notice;
 - 16.9.2 temporarily suspend all or part of any Services or Deliverables for scheduled support and maintenance by providing notifications and giving reasonable notice of such suspensions;
 - 16.9.3 suspend all or part of any Services or Deliverables without notice if we believe that you have breached a Contract; and
 - 16.9.4 vary the Specification for operational or any other reason, provided that there is no material detriment to the operation of such Services or Deliverables.
- 16.10 We reserve the right at any time and from time to time to modify, temporarily or permanently, any Services or Deliverables or any component or feature thereof. You agree that we will not be liable to you or to any third party for any such modification of the Services or Deliverables if there is no material detriment to their operation.
- 16.11 Except where expressly provided otherwise, and without limiting your obligations elsewhere in the Contract, you will not disclose, provide, resell or otherwise make available the Services or Deliverables to any third party, including (without limitation) any retailer, data provider, or manufacturer, unless expressly authorised by us in a separate written agreement. You further agree that you will not, directly or indirectly: (i) reverse engineer, decompile, disassemble or otherwise attempt to discover the source code, object code or underlying structure, ideas or algorithms of the Services or Deliverables except as permitted by applicable law; (ii) modify, translate, or create derivative works based on the Services or Deliverables, or incorporate names or likenesses of individuals, locations, structures or other proprietary material referred to in the Services or Deliverables in or on your products, or copy (except for archival purposes), rent, lease, distribute (except as expressly permitted herein), pledge, assign, or otherwise transfer or encumber rights to the Services or Deliverables; (iii) use or access the Deliverables or Services to build or support, and/or assist a third party in building or supporting, products or services competitive to us, or use (or permit the use of) the Services or Deliverables to generate any statistical information which is sold or otherwise made available to any third party; (iv) remove any proprietary notices or labels from the Services or Deliverables or use our or any third party's trade names, trademarks or service marks in or on your products; (v) use the Services or Deliverables in any manner that could damage, disable, overburden, impair, obstruct or otherwise interfere with our provision of the Services, the Deliverables or our business; (vi) use the Services to store or transmit computer viruses or other harmful code; (vii) interfere with or disrupt the integrity or performance of the Services; (viii) frame or mirror any content forming part of the Services, other than on Customer's own intranet for Customer's internal business operations as permitted under the Contract; (ix) attempt to gain unauthorized access to the Services or its related systems or networks; or (x) permit direct or indirect access to or use of the Services in any manner that circumvents any restrictions or limitations under the Contract.
- 16.12 We may limit the data and deliverables that are available on the Services based on either or both of (i) the date of first publication or (ii) the amount of data stored on the Services platform. Thereafter, we may archive the data and deliverables in which case the data may be available via an extract for an additional fee.



- 16.13 If you are acquired by a third party, you agree that we may increase the fees payable for any Services or Deliverables to reflect potential or actual increased usage of Services and Deliverables.
- 16.14 If within the Initial Period (or any renewal period, if applicable) or such other relevant time period specified in an Order Form, any part of the Services are not: (i) utilised by you; and/or (ii) delivered by us due to any acts, omissions or delays on your part, we shall not be liable to you to perform such Services or to provide any refund or credit of fees for the same.

17 Consultancy Services Module

Where, as part of a Contract, we provide consultancy services or deliverables, as noted on the relevant Order Form, the following additional terms will apply to the Contract.

- 17.1 Subject to clause 6.1, we grant you a perpetual, non-transferable, non-exclusive, non-assignable, revocable, royalty free limited licence, without the right of sub-license, to access and use the Services and Deliverables for your own internal business purposes.
- 17.2 You grant us a non-exclusive, revocable, world-wide, royalty free limited licence, to access and use your Client Materials to enable our provision of the Services and Deliverables during the term of the Contract.
- 17.3 The Order Form will specify whether the fees are fixed or are calculated on a time and materials basis. If fees are stated as a fixed total amount, that is not a guarantee that the Services will be completed, and Deliverables will be delivered for that amount.
- 17.4 Where fees are calculated on a time and materials basis, the Order Form will show our daily rate for each individual person. Daily rates are calculated based on an eight-hour day worked during the hours of 9.00am to 5.30pm in the jurisdiction in which the Services are performed.
- 17.5 The fees exclude hotel, subsistence, travel and other ancillary expenses reasonably incurred by us in our provision of the Services.
- 17.6 We are entitled to charge an overtime rate of 25% of the standard daily fee rate on a pro-rata basis for any time worked outside the hours specified in the Order Form (if applicable).
- 17.7 The Services and Deliverables shall be delivered to you within the agreed timetable or delivery schedule set out in the Order Form, which may be adjusted by us as reasonably necessary and upon prior consultation with you. Where dates for delivery have been confirmed, either on the Order Form or subsequently by the parties in writing, you must give us no less than 14 days' prior written notice to change such dates (which shall be no later than the Contract End Date). If you fail to provide such notice in accordance with this clause 17.7, we shall not be liable to you to perform such Services or to provide any refund or credit of fees for the same. Any changes to the delivery dates are subject to our availability (which cannot be guaranteed).
- 17.8 If any part of the Services are not delivered by the Contract End Date included in the Order Form (if any) due to any acts, omissions or delays on your part, we shall not be liable to you to perform such Services or to provide any refund or credit of fees for the same.
- 17.9 If we are providing you with Services and Deliverables such as workshops, webinars, virtual training sessions and briefings (as detailed on the Order Form, together the "**Sessions**"):
 - 17.9.1 the Order Form will specify whether such Sessions are to be delivered virtually or in person;



- 17.9.2 virtual Sessions shall be hosted via our internal platform (e.g. Zoom or such other virtual platform as may be available from time to time); and
- 17.9.3 any filming or recording of the Sessions ("**Recording(s)**"), whether in person or virtually, is strictly prohibited
- 17.10 You are responsible for inspecting the Deliverables and any defect must be reported to us in writing within 5 days of our provision of the relevant Deliverable(s). We shall not be in breach of a Contract nor liable to you for any defect in Deliverables which are reported after 5 days after they have been provided to you.
- 17.11 If we deliver Deliverables which do not comply with a Specification, you may refuse to take delivery of those Deliverables only, but you must accept any other Deliverables delivered pursuant to the same Contract which do comply with the relevant Specification.
- 17.12 Nothing in the Contract will operate to exclude or limit your liability for any unauthorised use of the Services and/or Deliverables by you, your employees, agents, consultants and/or independent contractors, including, without limitation, disclosing, providing, reselling or otherwise making available the Services or Deliverables to any third-party without our prior written consent.

18 Educational User Digital Services Module

Where, as part of a Contract, we provide digital services or deliverables to an Educational Customer (as defined below) as noted on the relevant Order Form: (a) the following additional definitions and terms will apply to the Contract; and (b) these terms will take precedence over the General Terms and the Digital Services Module.

- 18.1 Additional definitions:
 - 18.1.1 **Authorised Users** means current, full- and part-time students and employees (including faculty staff and affiliated researchers) of the Educational Customer, regardless of the physical location of such persons; and
 - 18.1.2 Educational Customer means a Customer who is an academic institute or body.
- 18.2 The Contract will commence on the Start Date and (subject to early termination in accordance with these Terms) continue for the initial period set out on the Order Form (the "Initial Period"). Unless a party provides not less than 90 days' written notice to the other that it does not want the Contract to renew, the Contract will automatically extend for a period equivalent to the Initial Period on expiry of the Initial Period and each subsequent anniversary of the expiry of the Initial Period. This will not prevent early termination in accordance with these Terms.
- 18.3 Your access to and use of the Services is restricted to your Authorised Users and permitted for your institutional operations which include non-commercial, educational and/or research purposes. You will keep any passwords confidential from anyone apart from Authorised Users. You agree not to permit any third party to access the Services except as expressly authorised in a separate third-party access agreement provided by us. You are responsible for ensuring Authorised User compliance with this Contract and accept responsibility and liability for the acts and omissions of your Authorised Users. Your digital services may be subject to a set-up period during which you may not have access, or may have limited access, to the Services after commencement of the Contract. The length of this set-up period may vary depending on the customization of the Services requested and your delivery of any required Customer Materials.
- 18.4 Any Personal Data provided by you under this Contract shall only be used as necessary: (a) for the provision of the Services under the Contract; and (b) to improve the quality of our services and deliverables.



- 18.5 We make no representations or warranties regarding the reliability, availability, timeliness, suitability, accuracy or completeness of the Services or Deliverables or the results that you may obtain by using them.
- 18.6 We do not represent or warrant that:
 - 18.6.1 the operation or use of the Services or Deliverables will be timely, uninterrupted or error-free;
 - 18.6.2 the quality of the Services or Deliverables will meet your requirements; or
 - 18.6.3 the Services or Deliverables will function properly in combination with any third party-services, technology, hardware, software, systems or data.
- 18.7 You acknowledge that the Services or Deliverables may be subject to limitations, delays, loss or corruption of information and other problems inherent in the use of electronic communications facilities.
- 18.8 Except where expressly provided otherwise, the Services or Deliverables are provided on an "as is" basis. You are solely responsible for ensuring that the Services or Deliverables are appropriate and suitable for your needs and that the assumptions (if any) set out in the Order Form are accurate.
- 18.9 You agree that neither the Services or Deliverables are advice or recommendations from us, and you must not rely on them to make decisions.
- 18.10 From time to time, we may:
 - 18.10.1 temporarily suspend for the purpose of emergency repair, maintenance or improvement, all or part of any Services or Deliverables without notice;
 - 18.10.2 temporarily suspend all or part of any Services or Deliverables for scheduled support and maintenance by providing notifications and giving reasonable notice of such suspensions;
 - 18.10.3 suspend all or part of any Services or Deliverables without notice if we believe that you or your Authorised Users have breached a Contract; and
 - 18.10.4 vary the Specification for operational or any other reason, provided that there is no material detriment to the operation of such Services or Deliverables.
- 18.11 We reserve the right at any time and from time to time to modify, temporarily or permanently, any Services or Deliverables or any component or feature thereof. You agree that we will not be liable to you or to any third party for any such modification of the Services or Deliverables if there is no material detriment to their operation.
- 18.12 Except where expressly provided otherwise, and without limiting your obligations elsewhere in the Contract, you will not disclose, provide, resell or otherwise make available the Services or Deliverables to any third party, including (without limitation) any retailer, data provider, or manufacturer, unless expressly authorised by us in a separate written agreement. You further agree that you will not, directly or indirectly: (i) reverse engineer, decompile, disassemble or otherwise attempt to discover the source code, object code or underlying structure, ideas or algorithms of the Services or Deliverables except as permitted by applicable law; (ii) modify, translate, or create derivative works based on the Services or Deliverables, or incorporate names or likenesses of individuals, locations, structures or other proprietary material referred to in the Services or Deliverables in or on your products, or copy (except for archival purposes), rent, lease, distribute (except as expressly permitted herein), pledge, assign, or otherwise transfer or encumber rights to the Services or Deliverables; (iii) use or access the Deliverables or Services to build or support, and/or assist a third party in building or supporting, products or services competitive to us, or use (or permit the use of)



the Services or Deliverables to generate any statistical information which is sold or otherwise made available to any third party; (iv) remove any proprietary notices or labels from the Services or Deliverables or use our or any third party's trade names, trademarks or service marks in or on your products; (v) use the Services or Deliverables in any manner that could damage, disable, overburden, impair, obstruct or otherwise interfere with our provision of the Services, the Deliverables or our business; (vi) use the Services to store or transmit computer viruses or other harmful code; (vii) interfere with or disrupt the integrity or performance of the Services; (viii) frame or mirror any content forming part of the Services, other than on your own intranet for your internal business operations as permitted under the Contract; (ix) attempt to gain unauthorized access to the Services or its related systems or networks; or (x) permit direct or indirect access to or use of the Services in any manner that circumvents any restrictions or limitations under the Contract.

- 18.13 With respect to digital content, we grant you a non-transferable, non-exclusive, limited licence to do the following:
 - 18.13.1 View online: To open and view Services and Deliverables from an electronic device via your Secure Network;
 - 18.13.2 Save digital copies: To save copies of an item for future reference on the website using the website's 'My Folder' or similar functionality or locally on the storage medium of an electronic device ("Item") provided that the Item cannot be accessed or shared by any other user via any electronic network; and
 - 18.13.3 Make hard copies: To make hard copies by printing and/or photocopying individual Items for Authorised Users' own reference only.
- 18.14 In addition to the permitted uses listed above (or any other permitted uses expressly advised by us in writing), the Educational Customer may:
 - 18.14.1 Internal use: Display, download or print the Services or Deliverables for the purpose of internal marketing, testing or for training Authorised Users;
 - 18.14.2 Share copies internally: Share a copy of an individual Item as a hard copy, PDF file and/or by email with other Authorised Users for their personal reference only; and
 - 18.14.3 Create course packs: Incorporate a reasonable number of Items in course or study packs or other educational materials for use by or for Authorised Users in the course of instruction only. Copies of such items shall be deleted by the Educational Customer when they are no longer required for such purpose. Course packs in non-electronic, non-print perceptible form, such as audio or braille, may also be offered to Authorised Users who are visually impaired,

(together, the "Educational Customer Permitted Uses").

- 18.15 Authorised Users must accurately reference or cite any content, Services or Deliverables that are reproduced in accordance with the Educational Customer Permitted Uses.
- 18.16 Nothing in this Module will limit in any way anything that a person may do under any applicable copyright or similar laws relating to fair dealing, fair use or equivalent exceptions to copyright or any such similar laws.
- 18.17 We may limit the data and deliverables that are available on the Services based on either or both of (i) the date of first publication or (ii) the amount of data stored on the Services platform. Thereafter, we may archive the data and deliverables in which case the data may be available via an extract for an additional fee.



- 18.18 If you are acquired by a third party, you agree that we may increase the fees payable for any Services or Deliverables to reflect potential or actual increased usage of Services or Deliverables.
- 18.19 If within the Initial Period (or any renewal period, if applicable) or such other relevant time period specified in an Order Form, any part of the Services are not: (i) utilised by you; and/or (ii) delivered by us due to any acts, omissions or delays on your part, we shall not be liable to you to perform such Services or to provide any refund or credit of fees for the same.

19 eLearning Module

Where, as part of a Contract, we provide access to LIONS e-Learning courses ("**Course(s)**") and content and materials we make available in relation to the Course ("**Course Materials**"), the following additional terms will apply to the Contract.

- 19.1 You agree and acknowledge that the Course (and any Course Materials) is not accredited by any university or accreditation body.
- 19.2 Individuals allocated to eLearning Course seats must complete their eLearning Course no later than the end of the Initial Period. Upon expiration of the Initial Period, access to the eLearning Courses and the Course Materials shall be revoked.
- 19.3 Once eLearning Course seats have been allocated to an individual, seats can only be transferred to other authorised individuals with our prior written consent (not to be unreasonably withheld or delayed), provided that such transfers shall not be permitted to eLearning Courses due to complete after the Initial Period. It is not possible to transfer an eLearning Course seat once the relevant eLearning Course has been commenced or partially completed by an individual.

20 Al Services Module

Where, as part of a Contract, we provide access to LIONS Intelligence (the "**Platform**"), the following additional terms will apply to the Contract.

- 20.1 Any input by you or your Users into the LIONS Platform shall be constitute your Customer Materials. Any output generated by the LIONS Platform ("**Platform Output**") shall constitute LIONS Materials and use of such output is only permitted in accordance with this Contract.
- 20.2 **Indemnification Exceptions.** To the extent permitted by applicable laws, **w**e shall have no liability for any Claim to the extent that the Claim is based on or arises from:
 - 20.2.1 any modification of a Platform Output;
 - 20.2.2 any combination of a Platform Output with any other material, content or information;
 - 20.2.3 use of a Platform Output in violation of this Contract;
 - 20.2.4 the context in which any Platform Output is used; or
 - 20.2.5 any use of a Platform Output after we have instructed you, or a User, to stop using it.
- 20.3 You are responsible for ensuring User compliance with the LIONS Intelligence Acceptable Use Policy (available <u>here</u>) which shall be incorporated into these terms by reference.

21 Definitions



In these Terms the following definitions apply:

- Affiliates means any entity controlled by a party or under a party's common control, where "control" means: direct or indirect ownership, in an entity of 50% or more of the voting rights conferred by all the issued shares or equity interests in the capital of that entity; or the power to determine directly or indirectly the composition of the majority of the board of directors, similar management body or direct the management of such entity;
- **LIONS, we, us,** means the LIONS entity, which is a member of the Informa PLC group of companies identified on the Order Form;
- **LIONS Americas** means any current or future LIONS entity which is part of the Informa PLC group of companies that is domiciled in the United States;
- **LIONS Europe** means any current or future LIONS entity which is part of the Informa PLC group of companies that is domiciled in a country other than the United States, (with the exception of any entity registered in the People's Republic of China);
- **LIONS Property** means the Services, the Deliverables (including, without limitation, all derivatives or improvements), any patents, processes, software, code, files, technology, templates, forms, scripting, trade secrets, products, reports, ideas, concepts, operations, plans or intentions, know-how, market opportunities, customers, business affairs, development plans and financial information, any suggestions, information, enhancements, requests, feedback, recommendations or other input provided by any party relating to the Services or Deliverables, and any other items we create in relation to our performance of our obligations pursuant to the Contract;

Applicable Price means: Index

where the contracting LIONS entity as identified on the Order Form is a member of LIONS Americas, the Consumer Price Index, all Urban Customers, United States, All Items rate; and,

where the LIONS entity as identified on the Order Form is a member of LIONS Europe – APAC, the UK Retail Price Index (RPI) All Items rate;

- Confidentialmeans any information, disclosed by a party to the other party, in relation to the Contract, whichInformationis designated as confidential, commercially sensitive, or confidential in nature;
- Customermeans anything you provide to us to enable us to perform our obligations pursuant to the
Contract;
- **Deliverables** means the deliverables described in the Order Form;
- **Event** means the event organised and provided by us as set out in the Order Form or Registration form;
- **Insolvency Event** means a situation where a party cannot pay its debts as they fall due, has a petition for winding up or an administration order presented against it or passes a resolution for winding up or calls any meeting of its creditors or proposes to make any arrangement with its creditors, has a receiver (administrative or otherwise) or an administrator appointed over all or any part of its business or assets, or goes into liquidation or any event having a similar effect to any of the foregoing applies to a party under the laws of any jurisdiction;



- Intellectual Property Rights means patents, rights to inventions, copyright and related rights, moral rights, trademarks and service marks, trade names and domain names, rights to goodwill or to sue for passing off or unfair competition, rights in designs, rights in computer software, database rights, rights in confidential information (including know-how and trade secrets) and any other intellectual property rights, in each case whether registered or unregistered and including all applications (or rights to apply) for, and renewals or extensions of, such rights and all similar or equivalent rights or forms of protection which subsist or will subsist now or in the future in any part of the world;
- **Module Terms** means terms specific to the Services and/or Deliverables you have ordered from us, which are set out below;
- Services means the services described in the Order Form; and
- **UK Protection Legislation Data means all applicable data protection and privacy legislation in force from time to time in the UK including without limitation the UK GDPR (which has the meaning given to it in section 3(10) (as supplemented by section 205(4)) of the Data Protection Act 2018); the Data Protection Act 2018 (and regulations made thereunder); the Privacy and Electronic Communications Regulations 2003 (SI 2003/2426) as amended; and all other legislation and regulatory requirements in force from time to time which apply to a party relating to the use of personal data (including, without limitation, the privacy of electronic communications).**