INDEPENDENT AUDITOR'S REPORT FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

June 30, 2024 and 2023

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(805) 963-1837

200 E. Carrillo St., Suite 303 Santa Barbara, CA 93101

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Santa Barbara Neighborhood Clinics

Opinion

We have audited the accompanying financial statements of Santa Barbara Neighborhood Clinics (a nonprofit organization), which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements present fairly, in all material respects, the financial position of Santa Barbara Neighborhood Clinics as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Santa Barbara Neighborhood Clinics and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Santa Barbara Neighborhood Clinics' ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards* we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
 are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of Santa Barbara Neighborhood Clinics' internal control. Accordingly, no such opinion is
 expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
 raise substantial doubt about Santa Barbara Neighborhood Clinics' ability to continue as a going concern
 for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit findings, and certain internal control related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purposes of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

Hutchinson and Bloodgood UP

In accordance with *Government Auditing Standards*, we have also issued our report dated February 7, 2025 on our consideration of Santa Barbara Neighborhood Clinics' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Santa Barbara Neighborhood Clinics' internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Santa Barbara Neighborhood Clinics' internal control over financial reporting and compliance.

Hutchinson and Bloodgood LLP

February 7, 2025 Santa Barbara, California

Statements of Financial Position June 30, 2024 and 2023

		hout Donor	ith Donor strictions		2024 Total		thout Donor estrictions	Vith Donor estrictions		2023 Total
ASSETS										
CURRENT ASSETS Cash and cash equivalents Accounts receivable, net Employee Retention Credit	\$	1,690,648 1,637,234	\$ 	\$	1,690,648 1,637,234	\$	1,710,974 1,836,701	\$ 	\$	1,710,974 1,836,701
receivable Pledges receivable, net Prepaid expenses and deposits Investments Other assets		 220,271 10,341,243 91,216	290,000 	_	290,000 220,271 10,341,243 91,216		3,331,525 295,115 7,589,627 59,843	290,000 2,376,678 		3,331,525 290,000 295,115 9,966,305 59,843
TOTAL CURRENT ASSETS		13,980,612	290,000		14,270,612		14,823,785	2,666,678	_	17,490,463
NON CURRENT ASSETS Pledges receivable, net Right of use assets Construction in progress Property and equipment, net		1,043,088 4,673,510	254,540 3,389,401 		254,540 1,043,088 3,389,401 4,673,510		1,638,022 4,845,336	436,753 2,131,984 		436,753 1,638,022 2,131,984 4,845,336
TOTAL NON CURRENT ASSETS		5,716,598	3,643,941		9,360,539		6,483,358	2,568,737		9,052,095
TOTAL ASSETS	\$	19,697,210	\$ 3,933,941	\$	23,631,151	\$	21,307,143	\$ 5,235,415	\$	26,542,558
LIABILITIES AND NET ASSETS										
CURRENT LIABILITIES Accounts payable Accrued liabilities Medi-Cal payable, net Lease liabilities	\$	516,009 1,398,324 350,813 411,983	\$ 	\$	516,009 1,398,324 350,813 411,983	\$	483,780 1,457,312 2,130,504 598,657	\$ 	\$	483,780 1,457,312 2,130,504 598,657
TOTAL CURRENT LIABILITIES		2,677,129			2,677,129		4,670,253			4,670,253
LONG TERM LIABILITIES Lease liabilities, net of current portion		650,407	<u></u>		650,407		1,062,390			1,062,390
TOTAL LONG TERM LIABILITIES		650,407	 	_	650,407		1,062,390		_	1,062,390
TOTAL LIABILITIES		3,327,536	 		3,327,536		5,732,643			5,732,643
NET ASSETS Without donor restrictions With donor restrictions		16,369,674 	 3,933,941		16,369,674 3,933,94 <u>1</u>		15,574,500 	 5,235,415		15,574,500 5,235,415
TOTAL NET ASSETS		16,369,674	 3,933,941		20,303,615	_	15,574,500	 5,235,415	_	20,809,915
TOTAL LIABILITIES AND NET ASSETS	<u>\$</u>	19,697,210	\$ 3,933,941	<u>\$</u>	23,631,151	\$	21,307,143	\$ 5,235,415	\$	26,542,558

Statements of Activities Years Ended June 30, 2024 and 2023

PUBLIC SUPPORT AND REVENUE	Without Donor Restrictions	With Donor Restrictions	2024 Total	Without Donor Restrictions	With Donor Restrictions	2023 Total
PUBLIC SUPPORT Contributions In-kind contributions Net assets released from restrictions	\$ 493,576 376,850 3,001,255	(3,001,255)	376,850	\$ 2,502,916 484,483 1,531,331	(1,531,331)	484,483
TOTAL PUBLIC SUPPORT	3,871,681	(1,301,474)	2,570,207	4,518,730	(522,574)	3,996,156
REVENUE Employee Retention Credit Program service fees Rental income Grant revenue Interest income Investment gain (loss), net	 16,394,627 65,790 6,536,362 13,987 561,278	 	16,394,627 65,790 6,536,362 13,987 561,278	295,157 12,184,311 33,026 9,806,091 13,298 (33,695)	 	295,157 12,184,311 33,026 9,806,091 13,298 (33,695)
Change in value of charitable remainder trust					1,979	1,979
TOTAL REVENUE	23,572,044		23,572,044	22,298,188	1,979	22,300,167
TOTAL SUPPORT, REVENUES AND GAINS	27,443,725	(1,301,474)	26,142,251	26,816,918	(520,595)	26,296,323
EXPENSES Program services Management and general Fundraising	20,770,730 5,486,173 391,648	 	20,770,730 5,486,173 391,648	17,543,944 4,962,377 317,513	 	17,543,944 4,962,377 317,513
TOTAL EXPENSES	26,648,551		26,648,551	22,823,834		22,823,834
INCREASE (DECREASE) IN NET ASSETS	795,174	(1,301,474)	(506,300)	3,993,084	(520,595)	3,472,489
NET ASSETS, BEGINNING OF YEAR	15,574,500	5,235,415	20,809,915	11,581,416	5,756,010	17,337,426
NET ASSETS, END OF YEAR	\$ 16,369,674	\$ 3,933,941	\$ 20,303,615	\$ 15,574,500	\$ 5,235,415	\$ 20,809,915

Statements of Functional Expenses Years Ended June 30, 2024 and 2023

		Supportin	g Services			Supporting	g Services	
	Program Services	Management and General	Fundraising	2024 Total	Program Services	Management and General	Fundraising	2023 Total
SALARIES AND BENEFITS						•		
Salaries	\$ 10,779,525	\$ 2,396,835	\$ 176,221	\$ 13,352,581	\$ 9,555,960	\$ 2,124,775	\$ 156,217 \$	11,836,952
Payroll taxes	774,110	172,124	12,655	958,889	693,592	153,013	12,026	858,631
Employee benefits	1,286,370	286,025	21,029	1,593,424	1,132,485	302,092	16,287	1,450,864
TOTAL SALARIES AND BENEFITS	12,840,005	2,854,984	209,905	15,904,894	11,382,037	2,579,880	184,530	14,146,447
OTHER OPERATING EXPENSES								
Advertising and marketing	26,591	19,677	7,779	54,047	23,744	17,569	6,946	48,259
Consulting services	288,451	996,921	90,984	1,376,356	145,650	503,382	45,941	694,973
Contract labor	1,829,406	520,782	2,185	2,352,373	972,005	276,704	1,161	1,249,870
Depreciation	589,043	45,792		634,835	784,296	60,971		845,267
Equipment leases		5,236		5,236		3,889		3,889
Information technology	986,828	382,747	246	1,369,821	544,328	211,121	135	755,584
Insurance	66,712	3,135		69,847	24,491			24,491
Interest						19,718		19,718
Occupancy	629,203	29,566		658,769	604,863	269,798		874,661
Operating expenses	135,037	99,924	39,503	274,464	74,190	54,900	21,703	150,793
Outside services	6,861	145,677	5,167	157,705	30,066	638,390	22,643	691,099
Printing and postage	57,671	41,353	8,190	107,214	47,803	34,277	6,788	88,868
Professional development	359,651	117,070	12,572	489,293	141,998	127,599	13,702	283,299
Professional liability insurance	37,338	8,302	610	46,250	43,615			43,615
Rent	714,390	131,347		845,737	696,910	128,133		825,043
Supplies	2,020,876	17,018	14,198	2,052,092	1,974,726	16,629	13,874	2,005,229
Telephone	182,667	66,642	309	249,618	53,222	19,417	90	72,729
TOTAL OTHER OPERATING EXPENSES	7,930,725	2,631,189	181,743	10,743,657	6,161,907	2,382,497	132,983	8,677,387
TOTAL EXPENSES BY FUNCTION	\$ 20,770,730	\$ 5,486,173	\$ 391,648	\$ 26,648,551	\$ 17,543,944	\$ 4,962,377	\$ 317,513	22,823,834

Statements of Cash Flows Years Ended June 30, 2024 and 2023

	2024	2023
CASH FLOWS FROM OPERATING ACTIVITIES	 2024	2023
Cash received from service revenues, net	\$ 21,460,026	\$ 21,403,966
Cash received from Employee Retention Credit	3,331,525	
Cash received from contributions without donor restrictions	465,789	2,486,163
Cash received from contributions with long term donor restrictions		638,052
Interest income	13,987	13,298
Investment income	187,261	
Cash paid for salaries and related expenses	(15,963,882)	(13,778,567)
Cash paid for other operating costs	(9,703,466)	(7,733,918)
Interest paid	 	 (68,106)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	 (208,760)	 2,960,888
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property and equipment and payments for construction in progress	(1,720,426)	(1,263,160)
Purchases of investments	(14,465,486)	(10,002,677)
Proceeds from sales of investments	 14,464,565	<u></u>
NET CASH USED BY INVESTING ACTIVITIES	 (1,721,347)	(11,265,837)
CASH FLOWS FROM FINANCING ACTIVITIES		
Cash received from contributions restricted for capital expenditures	1,909,781	818,757
Payments on long-term debt	 <u> </u>	(473,601)
NET CASH PROVIDED BY FINANCING ACTIVITIES	1,909,781	345,156
NET DECREASE IN CASH AND CASH EQUIVALENTS	(20,326)	(7,959,793)
CASH AND CASH EQUIVALENTS, beginning of year	 1,710,974	9,670,767
CASH AND CASH EQUIVALENTS, end of year	\$ 1,690,648	\$ 1,710,974
Reconciliation of increase in net assets to net cash provided by operating activities		
Increase (decrease) in net assets	\$ (506,300)	\$ 3,472,489
Adjustments to reconcile increase in net assets to net cash provided by operating		
activities: Depreciation and amortization	631,112	868,292
Realized investment (gains) losses	(279,362)	36,370
Unrealized investment gains	(94,655)	
Change in value of charitable remainder trust	(,,	(1,979)
Change in provision for contractual allowances and bad debt		(227,222)
Capital contributions for construction of Westside Clinic	(1,909,781)	(818,757)
(Increase) decrease in:		
Accounts receivable	199,467	79,780
Employee Retention Credit receivable	3,331,525	(295,156)
Pledges receivable	182,213	(105,378)
Prepaid expenses and deposits	74,844	(183,888)
Inventory		92,695
Proceeds from charitable remainder trust		540,636
Other assets	(31,373)	(17,973)
Increase (decrease) in:		
Accounts payable	32,229	(590,486)
Medi-Cal payable, net	(1,779,691)	(256,415)
Accrued liabilities	 (58,988)	 367,880
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$ (208,760)	\$ 2,960,888

Notes to Financial Statements June 30, 2024 and 2023

NOTE 1. DESCRIPTION OF ACTIVITIES & SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of Santa Barbara Neighborhood Clinics (the "Organization") is presented to assist in understanding the Organization's financial statements. The financial statements and notes are representations of the Organization's management, who are responsible for their integrity and objectivity. These accounting policies conform to accounting principles generally accepted in the United States of America (GAAP) and have been consistently applied in the preparation of the financial statements.

Nature of Activities: Santa Barbara Neighborhood Clinics is organized as a nonprofit corporation to provide health care services to all people regardless of their ability to pay, especially those uninsured, underinsured, and otherwise underserved. The target population served includes low income families and individuals, and homeless persons. The Organization's eight sites and services provided are as follows:

Site	Services Provided
Bridge Clinic	Medical and behavioral health care, including treatment for substance use disorders.
Eastside Neighborhood Clinic	Medical and behavioral health care, including health education and wellness promotion services, chronic care management, and chiropractic services.
Eastside Family Dental Clinic	Dental and oral health care.
Isla Vista Neighborhood Clinic	Medical and behavioral health, and chronic care management.
Goleta Clinic	Medical care, behavioral health care, health education and wellness promotion services, including chronic care management.
Goleta Dental Clinic	Dental and oral health care.
Westside Clinic	Medical and behavioral health care, including health education and wellness promotion services, and chronic care management.
Medical and Dental Mobile Units	Medical, dental, and behavioral health

Notes to Financial Statements June 30, 2024 and 2023

NOTE 1. DESCRIPTION OF ACTIVITIES & SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Healthy People and Healthy Communities Campaign: During 2017, the Organization approved a comprehensive campaign for \$20,000,000 where \$7,150,224 was collected towards the construction of the Westside Clinic, and \$12,748,120 was collected towards the purchase of capital equipment and operational support for five years. In September 2021, the Organization determined that the Healthy People Healthy Communities campaign goal would not be sufficient to complete the construction of the Westside Clinic due plan and scope changes. The Organization determined that an additional \$6,000,000 would be required to complete the Westside Clinic. As of June 30, 2024, the Organization had commitments of \$4,634,400 towards this campaign, however, these commitments did not meet the criteria for recognition under GAAP. Subsequent to June 30, 2024, commitments for the remaining campaign amount were secured.

Financial Statement Presentation: GAAP requires that the Organization report information regarding its financial position and activities according to two classes of net assets based on the existence and nature of donor imposed restrictions as follows:

Net assets without donor restrictions: These are net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. Net assets without donor restrictions generally result from contributions without donor restrictions, program service revenue, and fundraising less operating expenses.

Net assets with donor restrictions: These are net assets subject to stipulations imposed by the government or donors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are permanent in nature, whereby the donor has stipulated the funds be maintained in perpetuity. As of June 30, 2024 and 2023 there were no donor restricted funds that were permanent in nature.

If the donor restrictions on contributions are met in the year of receipt, the contributions are recorded as contributions without donor restrictions and as increases in net assets without donor restrictions. When a restriction expires or is met in a subsequent year, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

Cash and Cash Equivalents: For purposes of the statement of cash flows, cash and cash equivalents consists of cash on hand and cash in banks.

The Organization maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. Management believes it is not exposed to any significant risk on cash accounts.

Notes to Financial Statements June 30, 2024 and 2023

NOTE 1. DESCRIPTION OF ACTIVITIES & SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue Recognition: Generally accepted accounting principles require the Organization to differentiate between exchange transactions and contributions. Due to the nature of the Federal grants and contracts, the Organization has determined funds received under grants and contracts to be exchange transactions. Accordingly, the Organization recognizes these grants and contracts as earned revenue as those costs are incurred and subsequently invoiced to the appropriate government agency. Program service revenue is recognized based on the date of service. Revenue is recorded in the amount which the Organization expects to collect. Amounts due at year end are recorded in accounts receivable.

The Organization provides care at no cost or reduced cost to eligible patients based upon the individual patient's financial resources. The Organization's policy provides care at no cost or reduced cost to patients with income to up 200% of the federal poverty guidelines. Records are kept to identify, approve, and monitor those costs that are incurred under the sliding fee scale determination policy. Revenues are reported at the amounts billed.

Contributions and Grants: Contributions are recorded at their fair value on the date of donation. All contributions and grants are considered to be without donor restrictions unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Amounts received that are designated for future periods or restricted by the donor for specific purposes that are not met in the year of the receipt are reported as contributions with donor restrictions.

In-kind Contributions: Donated goods and services are recognized as in-kind contributions in accordance with GAAP for not-for-profit organizations, if the goods and services (a) create or enhance non-financial assets or (b) the services require specialized skills and are performed by people with those skills and would otherwise be purchased by Santa Barbara Neighborhood Clinics. The amount of in-kind contributions of goods and services received for June 30, 2024 and 2023 totaled \$376,900 and \$484,483, respectively.

Functional Expenses: The Organization allocates its expenses on a functional basis among its various program and support services. Expenses that can be identified with a specific program and support service are allocated directly according to their expenditure classification. Other expenses that are common to several functions are allocated by time spent by the Organization's employees or square footage utilized in each respective function.

Accounts Receivable: The Organization's accounts receivable consists of amounts due from state and federal medical funding agencies for medical, dental, and behavioral services provided to patients as well as from private insurance or self-pay individuals. As of June 30, 2024 and 2023, based on management's analysis historical receivable collections, management has established a provision for contractual allowances and bad debt. Management calculates the provision by contract financial classification (Medi-Cal, Medicare, private insurance, uninsured or self-pay) and measures historical collection rates and forecasted collections to calculate an allowance based on outstanding receivables in each classification.

Notes to Financial Statements June 30, 2024 and 2023

NOTE 1. DESCRIPTION OF ACTIVITIES & SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Promises to Give: Unconditional promises to give are recognized as pledges receivable and contributions in the period the promise is received. In accordance with GAAP, conditional promises to give are recognized only when the donor-imposed conditions have been substantially met.

Inventory: The Organization's inventory consists of medical and pharmaceutical supplies. Inventory is valued at the lower of cost or market. The reserve for inventory obsolescence is based upon management's assessment of inventory. During the year ended June 30, 2023, the Organization wrote-off the remaining balance.

Investments: The Organization's investments consist of U.S. treasuries with maturities ranging from August 2024 through May 2025.

Tax Exempt Status: The Organization is an exempt organization under Section 501(c)(3) of the Internal Revenue Code (IRC) and Section 23701(d) of the California Revenue and Taxation Code, and is considered a public charity.

Uncertain Tax Positions: Financial Accounting Standards Board's ASC 740-10, *Accounting for Uncertainty in Income Taxes*, prescribes a threshold for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Organization files tax returns in the U.S. federal jurisdiction and in the state of California. The Organization's tax returns from the year 2021 to the present remain subject to examination by the IRS for federal tax purposes, and the tax years from 2020 to the present remain subject to examination by the state of California. Management has evaluated its tax positions for all jurisdictions in which the statute of limitations remains open and has determined that the Organization had taken no uncertain tax positions that require adjustment to the financial statements. The Organization had no unrecognized tax benefits related to tax positions taken during the years ended June 30, 2024 and 2023 or for prior periods.

Property and Equipment: Property and equipment are stated at cost or, if acquired by gift, at the fair market value at the date of donation. Expenditures in excess of \$5,000 for equipment, building improvements and major renewals that extend the useful lives of property and equipment are capitalized. Expenditures for maintenance and repairs are charged to operations as incurred. Depreciation is computed using the straight-line method over the estimated useful lives as follows:

Buildings and improvements 20-40 years Furniture, computers, software and equipment 3-10 years Vehicles 5 years

Notes to Financial Statements June 30, 2024 and 2023

NOTE 1. DESCRIPTION OF ACTIVITIES & SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Leases: For leases with a lease term greater than one year, the Organization recognizes a lease asset for its right to use the underlying leased asset and a lease liability for the corresponding lease obligation. The Organization determines whether an arrangement is or contains a lease at contract inception. Operating leases with a duration greater than one year are included in right-of-use assets, lease liabilities, and operating lease liabilities, net of current portion in the Organization's statement of financial position.

Operating lease right-of-use assets and operating lease liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. In determining the present value of lease payments, the Organization uses a risk-free rate of a period comparable with that of the lease term. The Organization considers the lease term to be the noncancelable period that it has the right to use the underlying asset, including all periods covered by an option to (1) extend the lease if the Organization is reasonably certain to exercise the option, (2) terminate the lease if the Organization is reasonably certain not to exercise that option, and (3) extend, or not to terminate, the lease in which exercise of the option is controlled by the lessor.

The operating lease right-of-use assets also include any lease payments made and exclude lease incentives received or receivable. Lease expense is recognized on a straight-line basis over the expected lease term. Variable lease expenses are recorded when incurred.

Use of Estimates: Financial statements prepared in accordance with GAAP require management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

New Accounting Pronouncement: In June 2016, the FASB issued guidance (FASB ASC 326) which significantly changed how entities will measure credit losses for most financial assets and certain other instruments that aren't measured at fair value through net income. The most significant change in this standard is a shift from the incurred loss model to the expected loss model. Under the standard, disclosures are required to provide users of the financial statements with useful information in analyzing an entity's exposure to credit risk and the measurement of credit losses. Financial assets held by the Organization that are subject to the guidance in FASB ASC 326 were accounts receivable. The Organization adopted the standard effective July 1, 2023. The impact of the adoption was not considered material to the financial statements and primarily resulted in new/enhanced disclosures only.

Subsequent Events: Management has evaluated subsequent events through February 7, 2025, the date that the financial statements were available to be issued.

Notes to Financial Statements June 30, 2024 and 2023

NOTE 2. LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following as of June 30, 2024:

Cash and cash equivalents	\$ 1,690,648
Maturing investments	10,341,243
Accounts receivable, net	1,637,234
	\$ 13,669,125

Additional funds will be received from program service fee revenues as well as donor contributions and grants. These sources of funds are expected to meet the amounts needed to fund the operations of the Organization for the fiscal year ending June 30, 2025.

NOTE 3. ACCOUNTS RECEIVABLE

Accounts receivable consist of amounts due from state and federal government agencies primarily related to patient services, contracts, and grants. The accounts receivable amounts are considered collectible within one year and therefore no present value discounts have been recorded. A provision for contractual allowances and bad debts based on historical and forecasted collection rates has been recorded based on the insurance provider and responsible party for the payment of the amounts due for services.

Accounts receivable consists of the following as of June 30:

	 2024		2023
Patient fees and insurance	\$ 3,755,728	\$	2,730,800
Medicare	69,569		62,681
Other receivables	 520,544	_	466,240
	4,345,841		3,259,721
Less: provision for contractual allowances and bad debt	 (2,708,607 <u>)</u>	_	(1,423,020)
	\$ 1,637,234	\$	1,836,701

NOTE 4. PLEDGES RECEIVABLE

The pledges receivable represents future payments from a trust and various foundations who have made unconditional promises to give to the Organization. The pledges receivable have been discounted based on the present value of future pledge payments.

Pledges receivable due after one year are recorded at the present value of estimated future cash flows using the daily treasury yield curve rates. The present value discount is amortized to contribution revenue over the terms of the pledges receivable.

Notes to Financial Statements June 30, 2024 and 2023

NOTE 4. PLEDGES RECEIVABLE (CONTINUED)

Pledges receivable as of June 30, 2024, are expected to be received as follows for the years ending June 30:

2025	\$ 290,000
2026	170,000
2027	113,600
Present value discount	 (29,060)
Net receivable	\$ 544,540

NOTE 5. EMPLOYEE RETENTION CREDIT

In July 2023, the Organization received \$3,331,525 from the Employee Retention Credit under The Coronavirus Aid, Relief, and Economic Security Act. The Employee Retention Credit was created by Congress to encourage employers to keep their employees on the payroll during the months in 2020 affected by the coronavirus pandemic. When initially introduced, this tax credit was worth 50% of qualified employee wages but limited to \$10,000 for any one employee, granting a maximum credit of \$5,000 for wages paid from March 13, 2020, to December 31, 2021. It was modified, increasing the percentage of qualified wages to 70% for 2021. The per employee wage limit was increased from \$10,000 per year to \$10,000 per quarter.

The Organization engaged consultants to perform the computation of the credit. The fees associated with these services are 12.5% of the credit or \$379,546 and were recorded as an outside services expense in the management and general catergory of the statement of functional expenses when paid in September 2023.

NOTE 6. PROPERTY AND EQUIPMENT

Property and equipment consist of the following at June 30:

		2024	_	2023
Land	\$	1,276,542	\$	1,276,542
Buildings and improvements		5,523,535		5,409,680
Furniture and equipment		2,231,259		2,047,030
Computer and software		435,848		397,138
Vehicles	_	421,737	_	414,929
		9,888,921		9,545,319
Less: accumulated depreciation		<u>(5,215,411)</u>	_	(4,699,983)
	<u>\$</u>	4,673,510	<u>\$</u>	4,845,336

Depreciation expense for the years ended June 30, 2024 and 2023 was \$634,835 and \$845,267, respectively.

Notes to Financial Statements June 30, 2024 and 2023

NOTE 7. LEASES

The Organization leases various office properties. The lease terms end from July 31, 2024 through December 31, 2027.

Lease expense:	\$ 613,503
Other information:	
Operating cash flows used for operating lease Weighted-average remaining lease term in years for operating lease Weighted-average discount rate for operating lease	\$ 604,506 3.05 1.39%

Maturity Analysis:

June 30,

2025	\$ 423,469
2026	294,377
2027	244,610
2028	 121,774
Total undiscounted cash flows	1,084,230
Present value discount	 (21,840)
Total lease liability	\$ 1,062,390

NOTE 8. CONSTRUCTION IN PROGRESS

For the year ended June 30, 2024, there were construction in progress additions of \$1,413,236, \$103,732 of assets placed into service and \$52,087 write offs. As of June 30, 2024 there was construction in progress of \$3,389,401. Construction in progress consists of costs incurred for the expansion of Goleta Neighborhood Clinic, renovations to the Bridge Clinic, and building of the new Westside Neighborhood Clinic.

NOTE 9. MEDI-CAL PAYABLE

The Department of Health Care Services performs an analysis of the Organization's Federally Qualified Health Center Medi-Cal and Medicare reconciliation requests under the Prospective Payment System ("PPS"). As a result of the analysis, the settlement amount as of June 30, 2024 results in a net payable to Medi-Cal of \$350,813.

NOTE 10. LINE OF CREDIT

The Organization maintains an unsecured, revolving operating line of credit of \$500,000, with interest at the current prime rate plus 1% as published in the Wall Street Journal. Monthly payments of interest calculated on the outstanding balance were required. There was no balance outstanding on the line of credit as of June 30, 2024.

Notes to Financial Statements June 30, 2024 and 2023

NOTE 11. CONDITIONAL GRANTS

Santa Barbara Cottage Hospital Grant: On July 1, 2018, the Organization executed a grant agreement with Santa Barbara Cottage Hospital, which provided equal annual installments of \$1,000,000 beginning in 2018 and continuing through 2022. In September 2021, the grant agreement was extended for an additional year and an additional \$1,000,000. The grant terms required that of each \$1,000,000 annual payment, a minimum of \$500,000 is allocated to capital projects and a maximum of \$500,000 is allocated to operational expenses of the Organization. Each annual payment is conditioned on the Organization meeting certain criteria specified by the grantor. When the Organization meets the criteria for payments, it will be recognized as grant income.

Santa Barbara Cottage Hospital has met all of its obligations under the prior Grant Agreement. On April 12, 2024, the Organization executed a new Grant Agreement with Santa Barbara Cottage Hospital to provide a grant in an amount totaling \$2,500,000 to be paid in equal installments of \$500,000 per year over a five-year period toward the Organization's operating costs. The new Grant Agreement is subject to similar criteria as the original Grant Agreement and will be recognized as grant income as the criteria is met.

Federal Dental Faculty Loan Repayment Program: On August 21, 2018, the Organization received a notice of a \$1,000,000 federal award for the purpose of a dental faculty loan repayment program. Qualified employees must be employed with the Organization for at least a year and their requests for loan repayment evaluated by an internal committee based on criteria approved by the Health Resources and Services Administration. Award amounts were recorded as grant revenue as qualified employees met the criteria.

As of June 30, 2024, the Organization has received approximately \$802,200 of funding. The Organization was eligible to receive an additional \$197,800 with an expiration date of August 31, 2024 of which the Organization utilized \$127,684 prior to the expiration date.

NOTE 12. RETIREMENT PLAN

The Organization has adopted a 403(b) retirement plan that allows eligible employees the option to contribute a portion of their compensation to the plan. The Organization, at its discretion, may make contributions to the plan. For the years ended June 30, 2024 and 2023, employer contributions to the plan totaled approximately \$291,600 and \$242,000, respectively.

NOTE 13. CONCENTRATIONS, RISKS AND UNCERTAINTIES

Concentrations: During the year ended June 30, 2024, 42% of net patient services revenues were derived from the State of California Department of Health Care Services, 6% from the Federal Government Medicare Program, and 13% from premium revenues. 17% of Contributions and Grants were provided by the Federal Government.

During the year ended June 30, 2023, 29% of net patient services revenues were derived from the State of California Department of Health Care Services, and 5% derived from the Federal Government Medicare Program.

Notes to Financial Statements June 30, 2024 and 2023

NOTE 14. NET ASSETS WITH DONOR RESTRICTIONS

Donor restricted net assets were restricted to expenditure for specified purposes including pledges and grants are as follows at June 30:

	2024	2023
Expended: Construction in progress	\$ 3,389,401 \$	2,131,984
Restricted as to future expenditures:		
Construction and capital purchases		2,376,678
Time restricted receivables, net	544,540	726,753
Total funds restricted to expenditure for specified purposes	\$ 3,933,941 \$	5,235,415

NOTE 15. CASH FLOW INFORMATION

The Organization had noncash transactions consisting of the following for the years ended June 30:

		2024	2023		
In-kind donation of medical supplies	\$	329,000	\$	382,109	
In-kind donation of professional services		12,100		33,464	
In-kind donation of rent		35,800		68,910	



Schedule of Expenditures of Federal Awards Year Ended June 30, 2024

Federal Grantor / Pass-Through Grantor/Program Title	Assistance Listing Number	Pass-Through Agency	Other Award Number	Direct		Pass Through Awards		Γotal
U.S. Department of Health and Human Services								
Consolidated Health Centers (Community Health Centers, Migrant								
Health Centers, Health Care for the Homeless, and Public Housi	ng							
Primary Care)	93.224		23H80CS26625	\$	2,051,512	\$	\$	2,051,512
Expanding COVID-19 Vaccination	92.224		23H8GCS48562		27,500			27,500
C-Substance Abuse & Mental Health Services Admin	93.224		22SM86998A		1,670,043			1,670,043
Dental Faculty Loan Repayment Grant	93.059		D87HP32141		127,684			127,684
Title X Family Planning Program	93.217	Essential Access Health	5 FPHA006470-03			59,785		59,785
Total U.S. Department of Health and Human Services					3,876,739	59,785		3,936,524
U.S. Department of Housing and Urban Development								
Community Development Block Grants/Entitlement Grants	14.218	City of Goleta	Contract 21NS054			10,352		10,352
Community Development Block Grants/Entitlement Grants	14.218	City of Santa Barbara	Contract 21NS054			32,695		32,695
Community Development Block Grants/Entitlement Grants	14.218	County of Santa Barbara	Contract 21NS054			428,702		428,702
Community Development Block Grants/Entitlement Grants	14.218	County of Santa Barbara, Education Office	Contract 21NS054		<u>-</u>	50,000		50,000
Total U.S. Department of Housing and Urban Development						521,749		521,749
Total Expenditure of Federal Awards				\$	3,876,739	\$ 581,534	\$	4,458,273

Notes to Schedule of Expenditures of Federal Awards June 30, 2024

NOTE 1. BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards includes the Federal award activity of Santa Barbara Neighborhood Clinics (the "Organization"), under programs of the federal government for the year ended June 30, 2024, in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards ("Uniform Guidance"). Because the schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not present the financial position, activities, or cash flows of the Organization.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in Uniform Guidance*, wherein certain types of expenditures are not allowed or are limited as a reimbursement. The Organization has not elected to use the 10% de minimis indirect cost rate as allowed under Uniform Guidance.

*Such expenditures are recognized following, as applicable, either the cost principles in *OMB Circular A-122 Cost Principles for Non-Profit Organizations*, or the cost principles contained in Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards*.



(805) 963-1837

200 E. Carrillo St., Suite 303 Santa Barbara, CA 93101

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of Santa Barbara Neighborhood Clinics

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Santa Barbara Neighborhood Clinics (a nonprofit organization), which comprise of the statement of financial position as of June 30, 2024, and the related statement of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated February 7, 2025.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Santa Barbara Neighborhood Clinics' internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Santa Barbara Neighborhood Clinics' internal control. Accordingly, we do not express an opinion on the effectiveness of Santa Barbara Neighborhood Clinics' internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements, on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Santa Barbara Neighborhood Clinics' financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Hutchinson and Bloodgood LLP

Hutchinson and Bloodgood UP

February 7, 2025

Santa Barbara, California

(805) 963-1837

200 E. Carrillo St., Suite 303 Santa Barbara, CA 93101

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors of Santa Barbara Neighborhood Clinics

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited Santa Barbara Neighborhood Clinics' compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of Santa Barbara Neighborhood Clinics' major federal programs for the year ended June 30, 2024. Santa Barbara Neighborhood Clinics' major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion Santa Barbara Neighborhood Clinics complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2024.

Basis of Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the audit requirements of Title 2 of U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of Santa Barbara Neighborhood Clinics and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of Santa Barbara Neighborhood Clinics' compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to Santa Barbara Neighborhood Clinics' federal programs.

Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on Santa Barbara Neighborhood Clinics' compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, Government Auditing Standards, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about Santa Barbara Neighborhood Clinics' compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, Government Auditing Standards, and the Uniform guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and
 perform audit procedures responsive to those risks. Such procedures include examining, on a test basis,
 evidence regarding Santa Barbara Neighborhood Clinics' compliance with the compliance requirements
 referred to above and performing such other procedures as we considered necessary in the
 circumstances.
- Obtain an understanding of Santa Barbara Neighborhood Clinics' internal control over compliance
 relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to
 test and report on internal control over compliance in accordance with the Uniform Guidance, but not for
 the purpose of expressing an opinion on the effectiveness of Santa Barbara Neighborhood Clinics'
 internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Hutchinson and Bloodgood LLP

Hutchinson and Bloodgood UP

February 7, 2025

Santa Barbara, California

Schedule of Findings and Questioned Costs Year ended June 30, 2024

SECTION 1.

SUMMARY OF AUDITOR'S RESULTS

Financial Statements

Type of Auditor's report issued: Unmodified

Internal control over financial reporting:

Material weakness identified?

Significant deficiencies identified?

None reported

Noncompliance material to the financial statements noted? No

Federal Awards

Internal Control over major programs:

Material weakness identified?

Significant deficiencies identified?

None reported
Type of auditor's report issued on compliance for major programs:

Unmodified

Any audit findings disclosed that are required to be reported in accordance

with Section 200.516(a) of the Uniform Guidance?

Identification of major programs:

Assistance Listing Number Program Name

93.224 Consolidated Health Centers (Community Health Centers, Migrant

Health Centers, Health Care for the Homeless, and Public Housing

Primary Care)

Dollar threshold used to distinguish between Type A and Type B programs \$750,000

Auditee qualified as a low-risk auditee?

SECTION 2. FINANCIAL STATEMENT FINDINGS

None reported.

SECTION 3. FEDERAL AWARD FINDINGS AND QUESTIONED COSTS

None reported.