# HOW Citries STREAMLINED TIP MANAGEMENT, SAVED 14+ HOURS A MONTH, AND ELIMINATED LEGAL RISK WITH tip aus

### **CUSTOMER NAME**

Citrico

### **INTERVIEWED**

Alex Marquetti Owner

### **PROJECT OBJECTIVE**

Citrico was seeking a solution to streamline payroll during large events, ensure accurate and timely tip distribution, and boost employee retention.



## INTRODUCTION

Citrico, a Mexican Café & Agaveria known for its New Mexican and LA-style street tacos, is part of the Collective Hospitality group led by Alex Marquetti. As the group expanded, Alex saw the need for a more efficient and transparent way to manage tips. That's when they turned to TipHaus, to simplify tip calculations and boost operational efficiency across their restaurants.

# **RESULTS**

90%+

Fewer tip questions from staff thanks to the free TipHaus app

14+ Hrs

Saved in man-hours each month in Citrico

100%

Success rate in addressing user concerns from customer support

### **CHALLENGE**

### **Manual Processes & Time Drain:**

Managing tips in spreadsheets took too much time and often led to errors, especially as the business expanded.

### Not Scalable for Events:

Their manual system couldn't keep up with the demands of larger events and multi-location operations.

# Lack of Tip Transparency for Staff:

Without clear tip breakdowns, staff regularly turned to managers with questions, creating confusion and wasting valuable time.



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### **SOLUTION**

### Citrico implemented TipHaus

TipHaus was first introduced at Citrico in 2022 as a pilot program. The platform automated tip pooling (18% pool contribution), ensured employees kept their tips, and streamlined large-party gratuities, something owner Alex Marquetti was initially hesitant about but quickly recognized as essential for consistency. With 10–15 large events a month, customization and automation were key. Seamless integration with Toast POS, R365, and 7Shifts allowed Citrico to unify tip distribution, payroll, and scheduling. Auto-reconciliation reduced manual work for managers, freeing them to focus on operations. The free TipHaus Employee App gave staff real-time visibility into their tips, reducing confusion, boosting transparency, and saving managers time, ultimately increasing morale and trust across the team.

"TipHaus solved time-consuming, repetitive tasks that were prone to error. It's a set-it-and-forget-it system, except for special events, where the ability to customize tip setups has been a game changer. At Citrico, we save over 3.5 hours per week on manual tip management. The ROI is clear."

**ALEX MARQUETTI, OWNER** 

