Digital Neobank Triples Productivity With Ubiquity

A leading challenger bank faced exponential dispute growth—over 200% YoY—requiring a swift operational overhaul. Ubiquity rebuilt core banking operations, achieving 99% compliance and a 200% boost in productivity during a time of global disruption.

Challenge

The neobank faced a 218% rise in disputes in 2019 and another 222% in 2020, creating strain on legacy operations.

Solution

Ubiquity restructured dispute operations with agile processes and scalable infrastructure designed for rapid volume growth.

Key Actions:

- Rapidly assessed existing dispute resolution processes and identified immediate gaps in efficiency.
- Deployed specialized teams trained to handle financial disputes with precision and speed.
- Redesigned workflows to optimize case handling times while maintaining compliance.
- Introduced new quality assurance benchmarks and coaching protocols to elevate service delivery.
- Implemented flexible staffing models to address surges in dispute volume amid pandemic-related challenges.

Results

The new model enabled dramatic scale and service improvements.

- Achieved 99% compliance score—critical for the highly regulated banking sector.
- Boosted average quality scores to 94%, reflecting a focus on accuracy and service.
- Productivity soared 200% with new staffing, systems, and QA measures.



99 Compliance score achieved

Ubiquity's operational redesign enabled this digital bank to meet rising dispute demands while improving quality and compliance. The outcome is a scalable, resilient framework built to grow with the business.