

Baking Better Binds: Quick Reference Guide

Pie Insurance x Alkeme Partnership Webinar

Broad Appetite Coverage

- 70% of class codes covered (88% of small business market)
- Maximum premium: \$125,000
- Up to 500 employees
- Maximum Emod: 1.99
- New ventures considered
- Submissions accepted up to 120 days from effective date

Required for Binding:

- 3 years currently valued loss runs (or No Loss Letter if eligible)
- Completed Pie eligibility questions
- Current Emod
- Target pricing (if known)

No Loss Letter Eligibility:

- ✓ Annual premium < \$40,000</p>
- ✓ No debit Emod
- ✓ No losses in past 3 years
- Class codes on Pie Preferred List

Commercial Auto Coverage

What We Cover:

- Fleets with 5+ vehicles (our specialty)
- Box trucks, pickup trucks, vans, SUVs, flatbed trucks, food trucks, trailers
- Available in: AZ, IL, IN, MD, PA, TN, TX, WI (more states coming)

Key Features:

- Underwritten by Ford Credit's TARIC (A Excellent AM Best rating)
- Monoline coverage no bundling required
- Broad form endorsement package available
- OEM parts coverage for vehicles ≤7 years old









Commercial Auto Coverage (continued)



Common Declines:

- X Single vehicles (we focus on 2+)
- **X** Transportation operations
- X Heavy duty vehicles >26,000 lbs
- X Passenger transport services

Resources & Contacts

Partner Portal: partner.pieinsurance.com

- Appetite checker tool
- Online submissions and estimates

Key Contacts:

- Workers' Comp: underwriting@pieinsurance.com
- Commercial Auto: commercial auto@pieinsurance.com | 800-438-5374
- Claims: 844-581-0828 | Claims@pieinsurance.com

Additional Resources:

- Binding FAQs: pieinsurance.com/agency/bind
- Preferred Class Codes: pieinsurance.com/agency/preferred-class-codes
- CA Auto Success Stories: pieinsurance.com/agency/commercial-auto/recent-success

Next Steps

- 1. Submit your clients using our partner portal
- 2. Leverage appetite checker before submissions
- 3. Focus on bindable class codes from our preferred lists
- 4. Contact your dedicated team for complex cases

Ready to drive more binds together? Let's make commercial insurance as easy as pie!







